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NEWSPAPER

Promo pushes mixing bratwurst & bourbon

Bar Management/Center Spread

Pork … wild …

…ightmares … show

…ent Corner/Page 15

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MS. JEANNE LONG
CONGRESSIONAL INFO. SERV ICG
4520 EAST-WEST HIGHWAY
BETHESDA MD 20814

Nation's
Restaurant News®

NATION'S RESTAURANT NEWS 20 1967-1987

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Smith regime revives Perkins with overhaul

Smith

Perkins tests bakeries

As part of Perkins' repositioning, 18 company units are trying on-premise bakeries.

Page 44

By Peter Romeo

MEMPHIS, Tenn. — Two years after taking control of the sleepy 329-unit Perkins coffee-shop system, former fast-food whiz Donald N. Smith has left few of the 29-year-old chain's features unchanged in his quest to reign once again over a restaurant empire.

The chain's name, menu, customer base, marketing thrust, serving methods, management structure, and sales breakdown by daypart have all been reshaped by Smith, who plans to use Perkins as a base for amassing other restaurant concepts.

The alterations range in scope from changing 80 percent of Perkins' menu to adding bakeries to putting catsup and mustard bottles on tables at lunchtime for faster service.

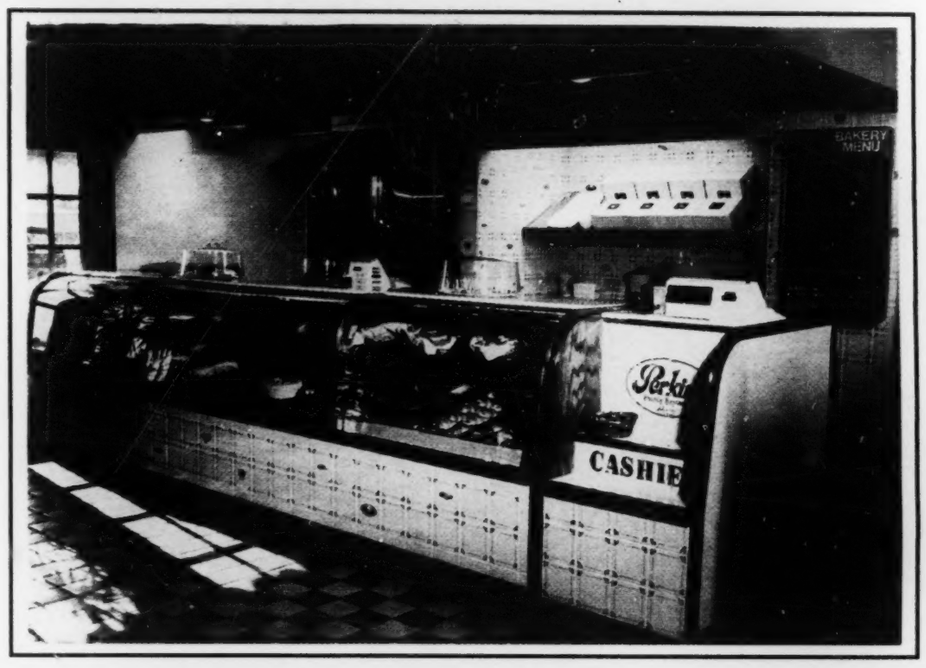
Many of the changes, such as the establishment of franchisee marketing cooperatives, reflect the lessons Smith learned while successively heading up Burger King, Pizza Hut, and Taco Bell in the late 1970s and early 1980s.

As chairman and chief executive of Perkins, Smith intends to lure the baby-boomers who spurred the rapid growth of fast-food chains during the 1960s and early 1970s, when Smith, in his 20s and 30s, was racing up the corporate ladder at McDonald's.

"I want to catch the aging Yuppie," he said of Perkins' repositioning as an upscale dining option. "I want to catch him when he starts to experiment."

One tactic, speeding service through new training pro-

*(See **PERKINS**, page 44)*



A display case for the new on-premise bakeries being tested in some Perkins units.

FOOD WATCH

If it's trendy, Friday's has it

DALLAS — T.G.I. Friday's has pulled out all of the stops with its new "American Bistro" menu. Taken as a whole, the nearly 200-item list is a study in what's hot in food today.

In terms of regional culinary diversity, the new menu reads like a travel guide, with dishes offered from Mexico, Italy, the Orient, Spain, the Caribbean, France, New Orleans, the South Pacific, and the American Southwest. Some items, such as the Mu Shu chicken fajitas, even manage to fuse two regions into one dish.

At the same time, Friday's is highlighting a seasonal section—called "Summer '87"—which includes warm-weather dishes, such as gazpacho, avocado Jamaican (avocado and tomato slices in a butter-rum sauce), Southwestern grilled chicken, and turkey asparagus melt.

Trendy preparations, such as mesquite-smoking and Cajun blackening, are also in evidence.

Other popular dishes featured on the menu are Buffalo wings, potato skins, pot stickers, pasta salads, and chicken fried steak. Holdovers from Friday's old menu include the "Name Your Own" preparations, which allow customers to choose the ingredients for their pizza or burgers.

—Paul Frumkin

Additional food news on page 10

Calif. operators face menu label rule

By Alan Liddle

SACRAMENTO, Calif. — California restaurateurs could learn within days whether they will be required to warn customers in writing about menu items containing chemicals linked to cancer and birth defects in lab animals.

The specter of mandatory menu labeling was raised by the state's Safe Drinking Water and Toxic Enforcement Act, approved by voters last year. The law requires businesses to warn the consumers whom they knowingly expose to proven or suspected carcinogens.

Businesses with 10 or fewer employees are exempt from the measure, which takes effect in March 1988.

California Restaurant Association officials contend the warnings might upset customers needlessly. The officials argue the vagaries of the law—including a lack of standards for determining what level of exposure to the chemicals constitutes a "significant risk"—could make restaurateurs easy targets in civil lawsuits.

Manufacturers contend that existing federal and state regulations adequately protect consumers from chemicals in foods, drugs, and cosmetics. Being forced to deal with labeling requirements on a state-by-state basis would place an unnecessary and costly burden on producers, they say.

Thomas E. Warriner, California's undersecretary of health and welfare, told *Nation's Restaurant News* that

*(See **LABELING**, page 47)*

'Nibble' ad flop sends Wendy's agency hunting

By Marilyn Alva

DUBLIN, Ohio — After a poorly received seven-week run, Wendy's International is shopping for a replacement for the "Give a little nibble" television commercials and the agency that created the campaign, Dick Rich Inc.

Wendy's representatives told franchisees that they are working to provide them with "alternative creatives" until a new advertising direction is found. Meanwhile, Dick Rich remains Wendy's agency of record.

"They [Wendy's] are not pleased with the results. No one is pleased with the 'nibble' results," said a source close to the chain.

"They're walking away from it, and I'm happy they are," said a New York franchisee, representing the sentiment of many disheartened licensees who said the "nibble" commercials failed to gener-

*(See **WENDY'S**, page 47)*

McD, Hardee's sales top BK's, Wendy's

Survey highlights the latest volleys in the burger wars.

Page 44

Big Boy-Denny's merger: Would it succeed?

By Charles Bernstein

Marriott has its work cut out if its estimated $800 million bid to acquire Denny's 1,200-unit chain goes through.

News Analysis

Prospects are that Marriott would convert many of its 140 company-owned Big Boys on the West Coast to Denny's as well as its 56 company-owned ones in the East and some 200 Howard Johnson restaurants. Still, an overlap of some Denny's and Big Boys within a mile or two of each other may pose problems.

The big unknown is the reaction of and effect on the some 15 remaining Big Boy groups that still franchise some 850 Big Boy restaurants from Marriott, most notably Cincinnati-based Frisch's, Milwaukee-based Marc's, and Salt Lake City-based JB's.

Whether the franchisees would try to block the merger or would welcome it and conceivably convert some of their own units to Denny's is unknown, although it is known that a handful of

*(See **MARRIOTT**, page 47)*

On Marriott's menu:

- Big Boy, HoJo units may be converted to Denny's
- Big Boy franchisees may balk
- Radebaugh to head new combination
- Marriott eyes Wendy's acquisition

The 28th Annual Multi-Unit Food Service Operators (MUFSO) Conference. Details, page 2.

MUFSO '87 theme: the guest of tomorrow

Imasco chairman to speak at NRN *annual conference*

MUFSO '87

NEW YORK — "Winning Tomorrow's Customer" is the theme of *Nation's Restaurant News*' 28th annual Multi-Unit Foodservice Operators (MUFSO) conference Sept. 27-30 in Los Angeles at the Century Plaza Hotel.

Headline speakers will be Jack Laughery, chairman of Imasco U.S.A., which owns Hardee's; Michael Grisanti, 1987-88 National Restaurant Association president; Ted Balestreri, president of Restaurants Central, Monterey, Calif.; Robert Rosenberg, chairman of Dunkin' Donuts; Thomas Russo, former president of Howard Johnson restaurants and former president of Ponderosa steak houses; and Los Angeles mayor Tom Bradley. Norman Brinker, chairman of Chili's, will again moderate the annual presidents panel.

Conference details and registration information are available from Chris Hernandez, MUFSO coordinator, at (212) 371-9400, extension 282 or 283.

Jack Laughery

Michael Grisanti

BK taps minority affairs head

By Joe Edwards

MIAMI — Rachelle Hood-Phillips has been named director of minority affairs at Burger King with the main responsibility of implementing affirmative-action practices spelled out in the company's trade covenant with Operation PUSH.

The 33-year-old Hood-Phillips, a three-year Burger King veteran who was advertising and promotions director before her appointment, said that by creating the new position the company is demonstrating further support for black franchisees and businessmen.

"This new position demonstrates Burger King's commitment to the goals established by the PUSH covenant and expands the company's involvement in addressing the needs of minorities," Hood-Phillips said.

Originally signed in 1983 and updated last December, the trade covenent calls for Burger King to provide "meaningful opportunities" for black franchisees, employees, suppliers, professionals, and entrepreneurs.

By 1992, 550 Burger King restaurants must be black owned, according to the covenant's terms, Hood-Phillips said. Other specific goals cover the areas of procurement, employment, advertising, and corporate contributions.

The company has hired a black management recruitment team to help increase the number of minority vice presidents, directors, managers, and operations staff at headquarters and in the company's regional offices, including executives making $50,000 a year and more, Hood-Phillips said.

Until Hood-Phillips' appointment, Burger King did not have a central office to implement the goals of the covenant or extend help to outside contractors. One of her main duties, Hood-Phillips said, is to direct black-owned suppliers to purchasing decision-makers at Burger King.

"In the first years of the covenant, what was missing was this department" to shepherd people to the right offices at Burger King headquarters, Hood-Phillips said.

She will also monitor Burger King's performance against the covenant goals and educate and train corporate and regional personnel in regard to the purpose and implementation of the covenant.

Burger King uses a Washington, D.C., firm to verify whether outside suppliers are at least 51 percent black owned and operated.

Rachelle Hood-Phillips

Progress has been made since the original covenant was signed, Hood-Phillips said. She pointed out that as a direct result of the agreement, Burger King's black advertising agency, Uniworld of New York, handles about $15 million worth of business annually. Burger King's annual ad spending is $200 million annually.

In addition, Burger King said that since it first signed the covenant four years ago, it has stepped up minority recruiting; sold more franchises to blacks; increased purchases from minority-owned suppliers; contracted with additional black-owned construction companies to build restaurants; and increased its corporate business with a growing number of black-owned travel agencies, car dealers, and outside law firms.

Before joining Burger King, Hood-Phillips, was an account supervisor for Young and Rubicam, Chicago, and account executive for Needham, Harper, Worldwide, Chicago.

A Detroit native, she graduated from Michigan State University with a bachelor's degree in advertising and a master's degree in marketing.

A spokesman in the Chicago office of Operation PUSH declined to answer questions about the covenant.

NEWS DIGEST

TvB: Ad spending up 19%

NEW YORK — Restaurant companies' television advertising expenditures for the first quarter rose 19 percent from a year ago, to $263.3 million, the Television Bureau of Advertising reported. Pepsico spent the most, increasing expenditures for its Taco Bell, Pizza Hut and Kentucky Fried Chicken chains by 24 percent, to $31 million, the data showed. Wendy's outlay fell 34 percent to $6 million.

White House changes chefs

WASHINGTON — In a reshuffling at the White House, Henry Haller has announced his retirement as executive chef, effective Oct. 1, and Steve Junta has agreed to become President Reagan's personal chef, responsible for the chief executive's private dinners and meals, in July. Junta is chef tournant of Amway Grand Plaza Hotel in Grand Rapids, Mich.

Casual Quilted to close

NEW YORK — Barry and Susan Wine are moving their Quilted Giraffe restaurant into the site currently occupied by the Wines' Casual Quilted Giraffe, a cafe-like spin-off that has failed to generate projected traffic levels. The Wines said they will retain the Casual Quilted's pricey lunch menu for use at the new Quilted Giraffe, which currently serves only dinner.

Peeck, LeRoy team up

WASHINGTON — Stephen P. Peeck, the food-service consultant and former vice president of food and beverage for Sheraton, has been hired as managing director of Potomac, the flashy dining place here operated by New York restauratuer Warner LeRoy. At Sheraton, Peeck was an early proponent of regional American cuisine.

0.4

WALL STREET UPDATE

Index falls to 202.5

NEW YORK — The *Nation's Restaurant News* Stock Index slipped 0.4 points in the week ended June 5 and closed at 202.5. Price-change winners beat the losers by nearly 7 to 4.

(Full story and tables, pages 48-50)

Labor supply to stabilize

WASHINGTON — Restaurants' pool of potential summertime employees will be the same size this year as it was in 1986, with a rise in the number of young people seeking jobs offsetting the continuing decline in the teenaged population, the U.S. Department of Labor projected. An estimated 870,000 part-time employees under age 24 will switch to full-time jobs, the department said.

Calny selling 26 units

SAN FRANCISCO — Calny Inc. is jettisoning its 26 Taco Bells and 15 La Petite Boulangeries here after losing $6.5 million on revenues of $77.5 million for the fiscal year ended Feb. 24. The closings will leave San Mateo, Calif.-based Calny with 119 Taco Bells.

Arby's Roberts promoted

ATLANTA — Leonard Roberts, president and chief executive of the 1,700-unit Arby's sandwich chain, has assumed the additional posts of vice chairman and director of DWG Corp., the fast-feeder's Miami-based parent. Arby's headquarters will be relocated to Miami this year, Roberts said.

From staff and wire reports

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FINANCIAL NEWS

NRN stock index loses momentum, slips 0.4 points to 202.5

By Don Jeffrey

NEW YORK — After a 10-point gain in the previous week, the *Nation's Restaurant News* Index of 84 stocks lost some momentum in the week ended June 5, slipping 0.4 points and closing at 202.5.

But other indices of market activity rose in the period because, analysts said, investors reacted favorably to President Reagan's nomination of Alan Greenspan to succeed Paul A. Volcker as chairman of the Federal Reserve Board. The Dow Jones Industrial Average of 30 blue chips climbed 34.58 points and closed at 2,326.15.

On *NRN*'s more complete list, of 159 restaurant, lodging, diversified, and food-service manufacturing and distributing companies, 82 advanced in price, 48 declined, and 29 stayed the same.

But 119 issues were bought and sold at rates below their previous 12-week trading averages. Only 38 were more active than normal, and two had unchanged volume.

Hamburger Hamlet was the leading relative price gainer, rising $1.13, to $5.38, on above-average volume of 16,400 shares, despite a 70 percent drop in net profit for the year ended March 29, to $508,751.

Pantera's Corp. also made a signficant gain, climbing $1, to a 52-week price high of $11.63, on below-average volume of 136,400 shares. Pantera's is expected to close a deal to acquire Pizza Inn Inc. in the next month.

Meanwhile, a New York investment company, Reliance Financial Services Inc., headed by Saul Steinberg, said it had acquired 5.02 percent of Pizza Inn's shares as an investment. Pizza Inn rose to a yearly high of $15.50 before closing the week at $15, a $1.25 gain.

Two leading price losers were Wendy's franchisees. Ventura, Calif.-based American Restaurants had the biggest relative decline, 20 percent, as it fell 25 cents, to $1, a yearly low. Winners Corp., based near Nashville, fell 50 cents, to $3.

Pantera's was the only stock reaching a new price high. Besides American Restaurants, two issues dropped to yearly lows: Po Folks, down 6 cents, to $2.63, and Stuff Yer Face, 3 cents, to 13 cents.

VOLUME TREND LEADERS

Fleming Cos	N	202.3	Southland Corp	N	103.0
Assoc Hosts	M	182.0	Chefs Intl	O	100.8
Coors, Adolph	M	181.1	Heinz, HJ	N	95.1
Brock Hotel	N	168.2	Sysco Corp	N	79.1
Stuff Yer Face	O	111.1	Kapok Cp	A	64.6

TOP PERCENTAGE PRICE GAINERS

Hamburg Hamlet	M	26.5	Reynolds Metal	N	10.9
Maverick Rest	M	20.0	Canandaigua B	A	10.7
Taco Viva	M	20.0	Panteras Cp	M	9.4
Kapok Cp	A	17.2	ConAgra	N	9.3
Ritzys G D	M	14.3	Flanigan Ents	A	9.3

TOP PERCENTAGE PRICE LOSERS

Am Restaurants	M	- 20.0	Sonesta Intl	M	- 10.8
Stuff Yer Face	O	- 20.0	Brock Hotel	N	- 10.0
Coors, Adolph	M	- 17.9	Rudy's Restaurant	M	- 9.5
Winners Cp	N	- 14.3	Capt Crab	M	- 9.1
Chefs Intl	O	- 14.3	Benihana Natl	M	- 7.9

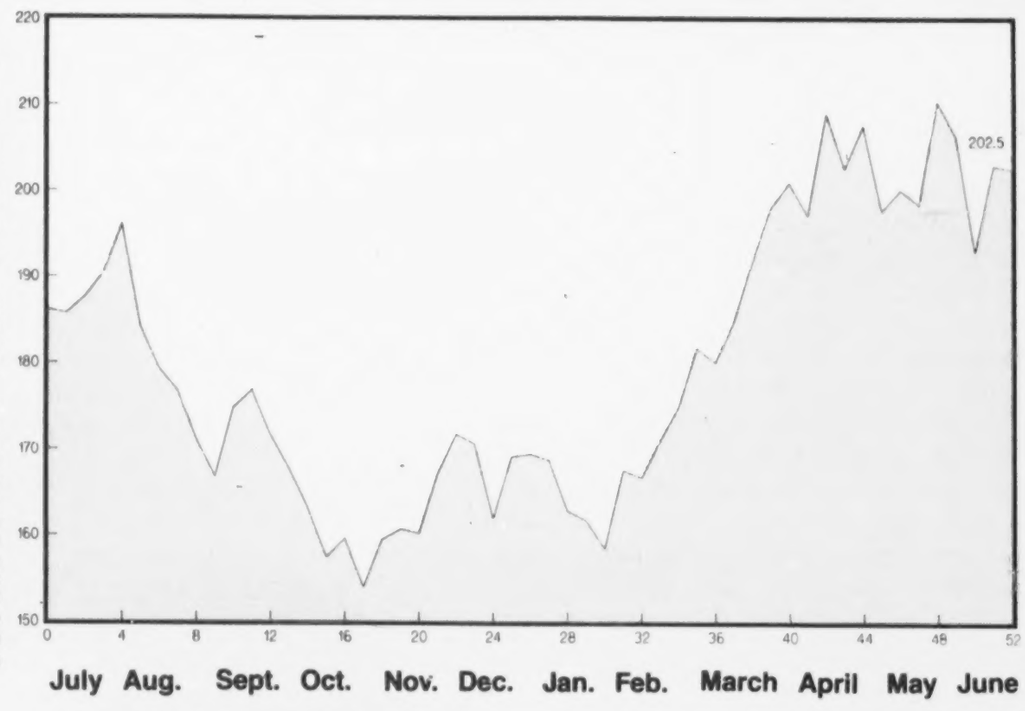
All figures represent weekly percentage change

Restaurants - NRN Stock Index Issues

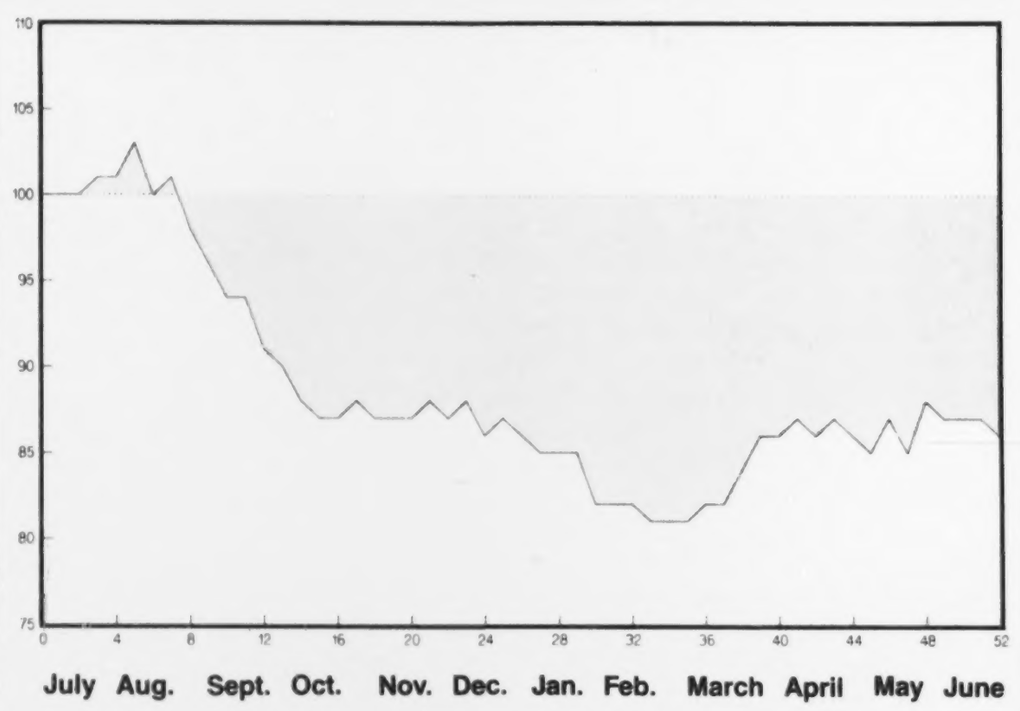
Company and Market		6-05-87 Close	Weekly Change Amt.	Weekly Change Pct.	Weekly Price Range High	Weekly Price Range Low	52-Week Price Range High	52-Week Price Range Low	Weekly Volume Shares Traded Total	Weekly Volume Shares Traded % Out	12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended
		$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-
Am Restaurants	M	1.00	- .25	- 20.0	1.50	1.00	3.63	1.00	20	.09	.10	- 10.0	NE	.00	.0	.....	9 mos.	10-86
Ark Restaur	A	4.25	.13	3.0	4.25	4.13	12.00	3.25	105	.27	.34	- 20.6	NE	.00	.0	.....	6 mos.	03-87
Assoc Hosts	M	10.38	.13	1.2	10.38	10.25	10.50	8.00	1,280	2.82	1.00	182.0	NE	.12	1.2	.....	6 mos.	03-87
Bob Evans Farms	M	25.75	.25	1.0	25.75	25.50	27.25	18.00	1,995	.88	.64	37.5	27.7	.28	1.1	.....	9 mos.	01-87
Bombay Palace	M	7.25	- .25	- 3.3	7.50	7.25	8.50	4.00	194	1.08	2.44	- 55.7	24.2	.00	.0	.....	9 mos.	09-86
Burger Kg MLP	N	19.25	- .75	- 3.8	19.63	19.13	21.88	18.50	467	1.15	1.15	.0	NA	1.89	9.8	.....		00-00
Calny Inc	M	10.50	.00	.0	10.63	10.38	12.13	6.75	1,152	2.43	4.07	- 40.3	NE	.16	1.5	.....	fiscal	02-87
Capt Crab	M	.63	- .06	- 9.1	0.69	0.63	1.44	.56	674	.42	1.41	- 70.2	31.3	.00	.0	.....	6 mos.	02-87
Chefs Intl	O	.38	- .06	- 14.3	0.44	0.38	.50	.09	4,666	2.41	1.20	100.8	NE	.00	.0	.....	6 mos.	07-86
Chi-Chi's	M	7.38	.38	5.4	7.50	7.00	10.75	6.50	6,013	2.22	3.19	- 30.4	NE	.00	.0	.....	9 mos.	01-87
Chili's Inc	M	30.50	- .63	- 2.0	30.88	30.00	35.63	18.75	5,383	9.54	6.37	49.8	27.5	.00	.0	.....	9 mos.	03-87
Churchs Fr Ch	N	10.00	.25	2.6	10.13	9.50	17.25	9.50	7,033	1.87	2.91	- 35.7	30.3	.46	4.6	.....	3 mos.	03-87
Collins Foods	N	21.25	- .13	- .6	22.00	20.88	23.38	14.13	548	.27	1.32	- 79.5	37.9	.12	.6	.....	9 mos.	01-87
Consol Prods	M	4.00	.00	.0	4.00	4.00	5.00	2.63	35	.11	.34	- 67.6	8.5	.08	2.0	.....	6 mos.	03-87
Consul Rest	M	1.25	.00	.0	1.25	1.13	3.88	1.13	525	1.09	1.91	- 42.9	NE	.00	.0	.....	9 mos.	02-87
Cracker Barrel	M	19.00	1.00	5.6	19.50	18.25	19.00	9.66	279	.52	1.12	- 53.6	24.1	.10	.5	.....	9 mos.	04-87
Cucos Inc	O	2.75	.00	.0	3.25	2.75	5.00	2.00	2	.01	.18	- 94.4	NE	.00	.0	.....	9 mos.	03-87
Dunkin Donuts	M	28.75	.25	.9	29.00	28.50	37.38	27.00	2,515	3.46	2.43	42.4	17.1	.32	1.1	NEW	6 mos.	04-87
El Chico	M	5.63	.00	.0	5.63	5.50	8.00	3.50	1,173	2.52	1.92	31.3	NE	.00	.0	.....	9 mos.	02-87
El Pollo Asa	M	5.38	.25	4.9	5.88	5.25	8.13	4.63	1,045	2.79	2.31	20.8	76.8	.00	.0	NEW	fiscal	03-87
Famous Rest	M	2.63	.06	2.4	2.69	2.56	3.00	1.69	492	.82	1.80	- 54.4	NE	.00	.0	.....	3 mos.	03-87
Fast Food Oprs	O	.28	.00	.0	0.38	0.28	.69	.25	82	.14	.28	- 50.0	NE	.00	.0	.....	fiscal	12-86
Foodmaker	N	12.75	.38	3.0	12.75	12.13	14.25	11.00	856	.69	1.18	- 41.5	15.5	.00	.0	.....	6 mos.	03-87
Frisch's	A	30.88	- 1.63	- 5.0	32.00	30.50	40.88	30.50	98	.21	.36	- 41.7	44.1	.22b	.7	.....	9 mos.	02-87
Fuddruckers Inc	M	2.00	.00	.0	2.06	2.00	4.25	1.38	687	1.02	2.91	- 64.9	NE	.00	.0	.....	3 mos.	03-87
Hamburg Hamlet	M	5.38	1.13	26.5	5.38	4.63	7.75	4.00	164	.49	.30	63.3	33.6	.00b	.0	NEW	fiscal	03-87
Intl Dairy Queen a	M	29.25	- 1.25	- 4.1	30.00	29.25	35.00	22.00	106	.11	.38	- 71.1	20.9	.00	.0	.....	3 mos.	02-87
Intl Kings Tab	M	15.50	- .50	- 3.1	15.75	15.50	29.25	14.00	843	2.91	3.65	- 20.3	16.7	.00	.0	.....	9 mos.	03-87
JB Restaurant	M	5.63	.00	.0	5.75	5.50	8.25	5.00	683	1.38	3.29	- 58.1	46.9	.00	.0	.....	6 mos.	03-87
Jerrico Inc	M	23.00	.00	.0	23.25	22.00	25.38	17.88	7,081	3.33	3.46	- 3.8	17.6	.16	.7	.....	9 mos.	03-87
Kapok Cp	A	4.25	.63	17.2	4.25	3.38	5.63	2.00	318	1.30	.79	64.6	NE	.00	.0	.....	6 mos.	03-87
Karcher Carl	M	23.25	1.13	5.1	23.75	22.13	23.25	13.63	2,576	3.63	2.09	34.9	NE	.00	.0	.....	fiscal	01-87
Lifestyle Rest	A	1.00	.00	.0	1.06	0.94	2.06	.69	196	.35	.73	- 52.1	NE	.00	.0	.....	3 mos.	01-87
Luby's Cafe	N	30.63	- .88	- 2.8	31.50	30.50	32.88	24.94	961	.54	.50	8.0	24.1	.44	1.4	.....	6 mos.	02-87
Marcus Corp	M	16.50	.75	4.8	16.50	15.75	19.84	13.44	143	.18	.30	- 40.0	15.7	.22	1.3	.....	9 mos.	02-87
Marriott Corp	N	39.63	- .63	- 1.6	41.25	39.13	43.75	27.38	11,520	.87	1.33	- 34.6	27.3	.16	.4	.....	3 mos.	03-87
Maverick Rest	M	.75	.13	20.0	0.81	0.63	2.13	.63	67	.13	.14	- 7.1	NE	.00	.0	.....	3 mos.	04-87
Max & Erma's	O	2.00	.00	.0	2.25	2.00	2.63	1.25	102	.68	.78	- 12.8	NM	.00	.0	.....	3 mos.	01-87
McDonald's Cp	N	82.13	3.38	4.3	82.38	78.50	85.00	55.38	16,595	1.30	2.01	- 35.3	21.4	.75	.9	.....	3 mos.	03-87
McFaddin Ven	A	1.00	.00	.0	1.00	0.94	4.88	.88	90	.17	.53	- 67.9	NE	.00	.0	.....	3 mos.	02-87
Morrison Inc	M	28.75	1.75	6.5	29.00	26.88	29.25	21.13	2,369	1.65	1.44	14.6	32.7	.48b	1.7	.....	9 mos.	02-87
Morgan's Food	A	2.00	.13	6.7	2.00	1.88	2.75	1.25	374	.39	.46	- 15.2	25.0	.00	.0	.....	fiscal	02-87
Jamco Inc	O	.94	.00	.0	1.06	0.94	1.25	.38	97	.20	.93	- 78.5	NE	.00	.0	NEW	6 mos.	03-87
Nathans	M	8.25	.00	.0	8.38	8.25	8.25	4.00	16	.07	.73	- 90.4	20.6	.07	.8	.....	fiscal	03-87
Natl Pizza	M	17.25	.00	.0	17.50	17.25	18.25	13.00	81	.11	.28	- 60.7	19.6	.00	.0	.....	fiscal	03-87
Old Fashion Fd	M	5.06	- .19	- 3.6	5.25	4.75	5.50	4.25	91	.66	.66	.0	12.1	.00	.0	.....	9 mos.	02-87
Old Spag Wrehse	M	6.00	.00	.0	6.00	6.00	6.75	3.25	0	.00	.93	-100.0	NE	.00	.0	.....	9 mos.	03-87
Pancho Max Buffet	M	13.75	- .25	- 1.8	14.00	13.75	15.75	9.50	821	2.01	1.26	59.5	21.2	.13b	.9	.....	6 mos.	03-87
Panteras Cp	M	11.63	1.00	9.4	11.63	10.50	11.63	5.00	1,364	2.43	3.00	- 19.0	38.8	.00	.0	.....	9 mos.	03-87
Perkin Fam	N	10.25	- .63	- 5.7	10.88	10.25	13.13	10.13	432	.43	.44	- 2.3	23.3	.00	.0	.....	3 mos.	03-87
Piccadilly Caf	M	20.25	- .50	- 2.4	20.50	20.00	25.75	18.75	305	.32	.85	- 62.4	32.7	.48	2.4	.....	9 mos.	03-87
Pizza Inn	A	15.00	1.25	9.1	15.50	14.00	15.50	8.38	1,180	3.55	3.80	- 6.6	NE	.08	.5	.....	3 mos.	03-87
Po-Folks	M	2.63	- .06	- 2.3	2.75	2.63	9.50	2.63	172	.39	.63	- 38.1	NE	.00	.0	.....	6 mos.	03-87
RAX Restaurants	M	5.63	- .25	- 4.3	5.75	5.63	8.63	4.63	332	.47	1.03	- 54.4	NE	.00	.0	.....	9 mos.	04-87
Rest Assoc B	A	11.00	.25	2.3	11.00	10.63	12.00	8.13	79	.25	.58	- 56.9	8.9	.30	2.7	.....	3 mos.	03-87
Rest Mgmt	M	9.75	- .25	- 2.5	10.25	9.75	13.31	7.25	175	.42	.97	- 56.7	20.7	.07	.7	.....	3 mos.	01-87
Restec	O	2.75	.00	.0	3.50	2.75	3.00	2.75	0	.00	.02	-100.0	NE	.00	.0	.....	6 mos.	12-86
Ritzys G D	M	1.00	.13	14.3	1.00	0.88	2.00	.88	57	.09	.48	- 81.3	NE	.00	.0	.....	3 mos.	03-87
Rudy's Restaurant	M	4.75	- .50	- 9.5	5.00	4.50	7.63	3.50	193	.55	.56	- 1.8	NE	.00	.0	.....	6 mos.	03-87
Rusty Pelican	M	7.50	.13	1.7	7.50	7.25	10.00	5.00	69	.24	1.45	- 83.4	46.9	.00	.0	.....	9 mos.	04-87
Ryans Family	M	14.13	.13	.9	14.13	13.50	14.63	6.56	14,596	2.81	5.17	- 45.6	61.4	.00	.0	.....	3 mos.	03-87
Sandwich Chef	M	5.88	.13	2.2	5.88	5.63	9.38	5.25	22	.18	1.75	- 89.7	NE	.00	.0	.....	9 mos.	03-87
Sbarro Inc	A	20.63	- .13	- .6	21.13	20.38	23.88	11.00	120	.14	.70	- 80.0	33.8	.00	.0	.....	3 mos.	03-87
Sea Galley	M	3.25	.13	4.0	3.25	3.13	4.25	1.88	236	.81	2.23	- 63.7	NE	.00	.0	.....	3 mos.	03-87
Shoney's Inc	M	27.00	- .25	- .9	27.13	26.88	33.25	24.00	6,704	1.85	1.45	27.6	22.7	.16	.6	.....	3 mos.	01-87
Shoney's South	M	11.63	.00	.0	11.63	11.50	17.63	11.38	594	.83	2.46	- 66.3	16.8	.00	.0	.....	3 mos.	03-87
SIS Cp	M	5.50	.00	.0	5.50	5.25	8.00	4.25	66	.42	.51	- 17.6	NE	.00	.0	.....	3 mos.	03-87
Sizzler Rest	M	19.50	.00	.0	20.63	19.25	23.25	13.75	979	.57	1.36	- 58.1	25.7	.00	.0	.....	9 mos.	01-87
Skippers	M	8.75	.38	4.5	9.13	8.13	10.38	7.38	177	.65	.83	- 21.7	NE	.08	.9	.....	3 mos.	03-87
So Hospitality	M	2.38	.06	2.7	2.38	2.13	5.50	2.13	454	.91	.83	9.6	NE	.00	.0	.....	9 mos.	02-87
Stuff Yer Face	O	.13	- .03	- 20.0	0.19	0.13	.25	.13	575	.38	.18	111.1	NE	.00	.0	.....	9 mos.	12-86
Swensons Inc	O	.88	.00	.0	1.06	0.88	1.50	.63	25	.06	.31	- 80.6	NE	.00	.0	NEW	fiscal	12-86
Sybra Inc	M	12.75	.00	.0	12.75	12.75	13.50	10.00	118	.58	.71	- 18.3	10.9	.00	.0	.....	*	03-87
Taco Villa	M	2.38	.00	.0	2.38	2.38	4.50	2.00	11	.01	.06	- 83.3	NE	.00	.0	.....	3 mos.	03-87
Taco Viva	M	1.50	.25	20.0	1.50	1.38	2.75	1.25	349	1.06	.66	60.6	NE	.00	.0	.....	9 mos.	02-87
TGI Friday's	N	9.50	- .13	- 1.3	9.75	9.50	10.75	6.50	333	.29	.69	- 58.0	55.9	.00	.0	.....	3 mos.	03-87
TCBY Enterprises	M	16.00	.00	.0	16.25	15.25	26.38	10.50	7,678	2.97	3.41	- 12.9	48.5	.00	.0	.....	3 mos.	02-87
TW Services	N	18.25	.25	1.4	18.63	17.50	18.63	14.13	17,499	3.60	2.60	38.5	58.9	.05	.3	.....	3 mos.	03-87
Tubbies Treat	M	2.63	- .06	- 2.3	2.69	2.56	4.56	1.94	1,676	.93	3.43	- 72.9	NE	.00	.0	.....	9 mos.	10-86
UNICoolea	A	9.13	.13	1.4	9.38	8.88	10.50	6.38	333	.51	1.14	- 55.3	10.6	.20	3.2	.....	fiscal	09-86
Vicorp Restaurants	M	10.25	- .13	- 1.2	10.75	10.25	21.25	10.00	888	1.09	3.74	- 70.9	NE	.00	.0	.....	3 mos.	01-87
Wendys Intl	N	10.13	.63	6.6	10.38	9.50	16.75	9.00	14,084	1.47	2.26	- 35.0	NE	.24	2.4	.....	3 mos.	03-87
White Swan	M	14.00	.25	1.8	14.50	14.00	16.25	11.00	92	.48	1.70	- 71.2	15.4	.20	1.4	.....	fiscal	02-87
Wilsons Cp	M	3.00	- .50	- 14.3	3.38	3.00	5.50	2.88	129	.32	.99	- 67.7	NE	.00	.0	.....	3 mos.	03-87

Company and Market		Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
		$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Am Restaurants	M	4.8	5.4	(.3)	(.2)	(.15)	(.06)	14.2	15.8	(.7)	(.1)	(.32)	(.02)
Ark Restaur	A	6.6	5.8	.4	.1	.10	.06	12.5	11.2	.3	.3	.08	.13
Assoc Hosts	M	17.9	21.1	.6	.3	.14	.06	35.8	42.3	1.1	.5	.24	.11
Bob Evans Farms	M	81.2	69.1	6.1	5.1	.27	.23	234.5	197.2	15.9	15.7	.71	.70
Bombay Palace	M	2.2	1.9	.3	.1	.06	.09	6.0	5.2	.4	.3	.20	.20
Burger Kg MLP	N	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Calny Inc	M	21.3	21.0	(7.6)	NC	(1.61)	(.01)	77.5	67.8	(6.4)	2.7	(1.36)	.58
Capt Crab	M	3.4	2.4	.0	.1	.00	.01	6.0	4.8	.2	NC	.01	NC
Chefs Intl	O	5.5	5.5	.0	NC	.00	NC	10.8	10.8	(.2)	NC	(.01)	NC
Chi-Chi's	M	70.6	66.0	(10.3)	2.1	(.38)	.08	217.5	195.8	(5.7)	10.1	(.21)	.38
Chili's Inc	M	45.2	35.8	1.4	.8	.24	.16	129.3	75.6	4.5	3.1	.79	.60
Churchs Fr Ch	N	85.7	103.2	.4	5.3	.01	.14	85.7	103.2	.4	5.3	.01	.14
Collins Foods	N	167.7	129.3	4.0	2.8	.19	.14	519.7	398.5	19.3	14.2	.93	.70
Consol Prods	M	25.8	24.4	.2	(.2)	.07	(.06)	45.7	43.8	.5	(.5)	.16	(.17)
Consul Rest	M	17.3	18.1	(.9)	(.6)	(.18)	(.12)	54.7	58.5	(1.3)	(1.6)	(.27)	(.34)
Cracker Barrel	M	23.7	19.2	.9	.5	.16	.13	68.7	56.9	2.4	1.7	.45	.33
Cucos Inc	O	1.9	2.6	.0	(.1)	.00	(.03)	7.5	7.9	(.5)	.1	(.24)	.07
Dunkin Donuts	M	25.8	22.9	3.3	3.2	.44	.43	50.5	49.1	6.7	6.3	.90	.85
El Chico	M	20.7	13.7	(3.5)	.4	(.74)	.09	62.4	65.7	(3.7)	2.9	(.79)	.43
El Pollo Asa	M	3.8	1.3	.1	NC	.02	(.01)	10.9	4.8	.3	.1	.07	.03
Famous Rest	M	22.4	18.3	.4	.2	.07	.03	22.4	18.3	.4	.2	.07	.03
Fast Food Oprs	O	1.8	2.2	(.4)	NC	(.08)	NC	7.8	8.1	(.5)	.1	(.08)	.02
Foodmaker	N	139.0	135.3	3.0	2.3	.31	.21	309.2	270.8	4.0	4.6	.40	.42
Frisch's	A	30.3	28.4	.2	.2	.05	.04	108.8	99.5	1.8	1.7	.37	.37
Fuddruckers Inc	M	13.5	16.4	.4	(2.0)	(.06)	(.29)	13.5	16.4	.4	(2.0)	(.06)	(.29)
Hamburg Hamlet	M	12.0	10.7	.1	.6	.04	.26	44.8	38.9	.5	1.7	.16	.60
Intl Dairy Queen a	M	42.7	36.4	1.7	1.2	.18	.03	42.7	36.4	1.7	1.2	.18	.03
Intl Kings Tab	M	28.2	26.9	.5	1.5	.09	.50	69.1	64.8	1.7	3.2	.60	1.10
JB Restaurant	M	21.6	23.9	(1.0)	(4.2)	(.15)	(.85)	43.8	47.4	(.7)	(4.6)	(.15)	(.94)
Jerrico Inc	M	148.0	136.9	5.5	5.8	.27	.27	444.9	416.9	18.1	18.1	.87	.85
Kapok Cp	A	4.0	4.0	.5	NC	.17	NC	6.7	6.5	.1	(.5)	.03	(.21)
Karcher Carl	M	74.5	73.0	(11.3)	1.2	(1.59)	.17	315.3	322.7	(7.1)	5.0	(1.00)	.71
Lifestyle Rest	A	13.9	17.5	(1.8)	(.4)	(.31)	(.08)	13.9	17.5	(1.8)	(.4)	(.31)	(.08)
Luby's Cafe	N	55.2	50.7	5.6	4.8	.31	.28	110.4	102.2	10.9	9.7	.60	.53
Marcus Corp	M	31.9	28.9	.8	.8	.09	.10	104.5	97.2	5.6	6.2	.72	.80
Marriott Corp	N	1411.6	1031.5	40.7	34.2	.30	.25	1411.6	1031.5	40.7	34.2	.30	.25
Maverick Rest	M	3.4	3.5	.0	NC	.01	.01	3.4	3.5	.0	NC	.01	.01
Max & Erma's	O	4.4	5.1	.1	(.2)	.08	(.11)	4.4	5.1	.1	(.2)	.08	(.11)
McDonald's Cp	N	1068.4	941.4	106.0	94.1	.83	.73	1068.4	941.4	106.0	94.1	.83	.73
McFaddin Ven	A	13.9	17.9	(3.5)	NC	(.66)	.01	13.9	17.9	(3.5)	NC	(.66)	.01
Morrison Inc	M	147.6	132.4	5.1	4.1	.35	.29	433.4	385.0	16.1	14.4	1.12	1.00
Morgan's Food	A	6.6	4.9	.2	(.3)	.02	(.06)	20.7	16.7	.7	(.1)	.08	(.01)
Jamco Inc	O	8.1	8.6	(.1)	(.2)	(.02)	(.05)	13.0	14.6	.0	(.5)	(.01)	(.10)
Nathans	M	4.9	3.4	(.1)	(.4)	(.05)	(.19)	23.3	22.2	.9	.6	.40	.24
Natl Pizza	M	31.7	15.9	2.4	1.2	.23	.15	96.5	63.1	7.4	5.4	.88	.71
Old Fashion Fd	M	4.3	3.6	.1	.1	.10	.10	12.3	11.0	.4	.4	.31	.31
Old Spag Wrehse	M	4.5	3.8	.2	.1	.15	.05	13.2	11.0	.5	.3	.34	.20
Pancho Max Buffet	M	11.4	10.0	.6	.5	.15	.12	22.2	19.2	1.1	.9	.26	.21
Panteras Cp	M	6.4	7.9	.7	(13.5)	.11	(2.56)	18.5	25.8	1.5	(16.6)	.25	(3.16)
Perkin Fam	N	31.1	22.9	1.4	NC	.14	NC	31.1	22.9	1.4	NC	.14	NC
Piccadilly Caf	M	NC	49.7	(4.8)	2.3	(.51)	.24	51.5	153.3	1.9	8.3	.20	.88
Pizza Inn	A	43.3	48.7	(1.2)	(.1)	(.35)	(.05)	43.3	48.7	(1.2)	(.1)	(.35)	(.05)
Po-Folks	M	35.5	39.0	(1.9)	(2.0)	(.45)	(.43)	73.8	77.5	(3.7)	(2.8)	(.85)	(.62)
RAX Restaurants	M	30.7	29.5	.3	(.2)	.04	(.02)	89.9	90.9	(3.4)	(.2)	(.49)	(.02)
Rest Assoc B	A	57.3	40.8	2.2	.3	.40	.07	57.3	40.8	2.2	.3	.40	.07
Rest Mgmt	M	12.6	11.4	.7	.6	.17	.14	12.6	11.4	.7	.6	.17	.14
Restec	O	1.9	1.6	(.1)	(.2)	(.05)	(.07)	3.8	3.2	(.1)	(.2)	(.06)	(.09)
Ritzys G D	M	2.0	2.1	(.2)	(.4)	(.03)	(.06)	2.0	2.1	(.2)	(.4)	(.03)	(.06)
Rudy's Restaurant	M	4.8	3.9	.1	(.2)	.03	(.08)	9.2	7.9	.1	(.4)	.04	(.16)
Rusty Pelican	M	14.9	13.8	.3	(.6)	.09	(.20)	40.5	41.0	.4	(.2)	.14	(.05)
Ryans Family	M	32.5	21.2	3.7	2.3	.07	.05	32.5	21.2	3.7	2.3	.07	.05
Sandwich Chef	M	7.2	7.6	.1	.2	.09	.14	22.1	22.0	(1.2)	.5	(.95)	.37
Sbarro Inc	A	16.6	10.1	1.0	.7	.12	.09	16.6	10.1	1.0	.7	.12	.09
Sea Galley	M	12.8	14.8	.1	NC	.04	.01	12.8	14.8	.1	NC	.04	.01
Shoney's Inc	M	194.3	171.7	11.4	9.9	.31	.27	194.3	171.7	11.4	9.9	.31	.27
Shoney's South	M	60.6	55.8	.2	1.3	.03	.22	60.6	55.8	.2	1.3	.03	.22
SIS Cp	M	3.4	3.3	(.3)	NC	(.22)	(.02)	3.4	3.3	(.3)	NC	(.22)	(.02)
Sizzler Rest	M	56.7	43.9	2.5	2.2	.14	.15	173.3	134.3	9.2	8.3	.54	.54
Skippers	M	17.7	18.2	.4	.2	.15	.09	17.7	18.2	.4	.2	.15	.09
So Hospitality	M	9.8	12.1	(1.1)	(.6)	(.23)	(.11)	32.3	37.5	(.9)	.5	(.19)	.11
Stuff Yer Face	O	.8	.7	.0	(.6)	.00	(.04)	1.9	2.4	.0	(.9)	.00	(.06)
Swensons Inc	O	1.1

NOTES AND EXPLANATIONS: Market: N—New York Stock Exchange. A—American Stock Exchange. O—NASDAQ Over-The-Counter. M—NASDAQ National Market. **Reporting Period:** 3 mos.—First quarter of fiscal year. 6 mos.—First six months of fiscal year. 9 mos.—First nine months of fiscal year. fiscal—Fiscal year. NEW—New report since last issue. **General Field Footnotes:** NA—Not available or not applicable. NC—Data required for calculation currently incomplete in our files. NE—Negative earnings invalidate calculations. NM—No meaningful figure. a—stock dividend. b—cash plus stock dividend. **The Charts:** The *NRN* Stock Index calculates the per cent change in the market value of food-service operators since Oct. 28, 1983. The *NRN* Stock Index vs. Dow Jones Index calculates the relative performance of the two indexes from their levels of 52 weeks ago.



Source: Media General Financial Services



Oct. 28, 1983 = 100

Stock Market

Financial Update

Company and Market	6-05-87 Close	Weekly Change Amt.	Weekly Change Pct.	Weekly Range High	Weekly Range Low	52-Week Range High	52-Week Range Low	Volume Weekly Shares Traded Total	Volume Weekly Shares Traded % Out	Volume 12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Hotels, Motels, and Casinos																													
Brock Hotel ..... N	9.00	- 1.00	- 10.0	9.88	9.00	12.50	6.25	2,263	3.46	1.29	168.2	NE	.00	.0	.....	3 mos.	03-87	46.4	49.0	1.3	1.2	.17	.08	46.4	49.0	1.3	1.2	.17	.08
Club Med ..... N	24.50	.00	.0	24.63	22.63	31.00	21.25	760	.55	.49	12.2	18.8	.20	.8	.....	3 mos.	01-87	97.1	85.4	5.6	5.2	.41	.38	97.1	85.4	5.6	5.2	.41	.38
Golden Nugget ..... N	10.00	.25	2.6	10.25	9.75	14.88	9.13	4,605	1.34	1.29	3.9	2.7	.00	.0	.....	3 mos.	03-87	178.8	87.2	134.3	3.5	3.78	.11	178.8	87.2	134.3	3.5	3.78	.11
Hilton Hotels ..... N	85.63	.13	.1	86.63	85.00	91.75	62.75	1,075	.43	1.14	- 62.3	20.5	1.80	2.1	.....	3 mos.	03-87	199.8	158.8	24.0	17.4	.96	.70	199.8	158.8	24.0	17.4	.96	.70
Holiday Cp ..... N	24.00	1.25	5.5	24.13	22.00	24.13	11.63	11,741	5.01	7.41	- 32.4	NA	.00	.0	.....		00-00	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
La Quinta Inns ..... N	12.88	.13	1.0	13.25	12.75	16.25	11.25	526	.38	.93	- 59.1	30.7	.00	.0	.....	9 mos.	02-87	37.1	39.0	3.4	(1.3)	.25	(.09)	133.2	132.0	3.9	3.9	.28	.27
Prime Mtr Inns ..... N	40.38	1.13	2.9	40.63	37.00	46.50	24.50	4,552	1.56	2.32	- 32.8	35.7	.08	.2	.....	6 mos.	12-86	10.4	79.6	(.3)	8.3	(.01)	.31	100.5	154.1	11.5	16.1	.39	.61
Ramada Inc ..... N	8.13	.00	.0	8.13	7.88	9.50	6.00	6,220	1.57	3.56	- 55.9	30.1	.00	.0	.....	fiscal	12-86	176.6	138.7	1.7	2.3	.05	.06	687.0	583.2	10.3	13.8	.27	.37
Resorts Intl A ..... A	55.88	1.38	2.5	58.25	55.00	72.63	42.75	948	1.67	2.35	- 28.9	NE	.00	.0	.....	3 mos.	03-87	116.1	111.5	(2.8)	(5.0)	(.49)	(.78)	116.1	111.5	(2.8)	(5.0)	(.49)	(.78)
Servico Inc ..... M	16.25	.00	.0	17.00	15.75	24.25	15.75	119	.31	.38	- 16.4	NM	.00	.0	.....	*	03-87	NC	NC	NC	NC	NC	NC	135.9	NC	2.0	NC	.52	NC
Sonesta Intl ..... M	16.50	- 2.00	- 10.8	18.50	16.50	22.00	11.00	17	.06	.08	- 25.0	2.6	.20	1.2	.....	3 mos.	03-87	11.9	13.2	(1.2)	(4.4)	(.40)	(1.45)	11.9	13.2	(1.2)	(4.4)	(.40)	(1.45)
Utd Inns ..... N	33.00	.13	.4	33.13	32.75	48.63	32.38	27	.10	1.09	- 90.8	NE	.00	.0	.....	6 mos.	03-87	41.8	41.1	(1.0)	(2.8)	(.36)	(.90)	82.5	81.5	(3.2)	(.2)	(1.21)	.07
Other Companies with Food-Service Operations																													
Allegheny Bev ..... M	11.00	- .25	- 2.2	11.25	10.88	23.50	4.75	2,381	2.90	11.10	- 73.9	NE	.00	.0	.....	9 mos.	12-86	231.7	298.3	(40.3)	2.0	(4.91)	(.92)	819.5	828.1	(50.9)	76.0	(6.20)	10.31
Benihana Natl ..... M	4.38	- .38	- 7.9	4.75	4.38	10.25	3.38	810	2.36	2.75	- 14.2	NE	.00	.0	.....	9 mos.	12-86	13.7	14.6	(1.5)	(.8)	(.46)	(.26)	59.7	58.3	(4.9)	.4	(1.44)	13
Disney Walt Co ..... N	64.50	.50	.8	65.13	63.13	68.25	36.00	15,656	1.20	1.55	- 22.6	25.8	.32	.5	.....	6 mos.	03-87	766.3	592.4	91.2	51.8	.66	.38	1521.8	1096.6	181.0	86.5	1.32	.64
Flanigan Ents ..... A	5.88	.50	9.3	5.88	5.38	6.75	3.50	83	.89	.56	58.9	45.2	.00	.0	.....	6 mos.	03-87	7.9	10.2	.3	NC	.41	.04	16.1	21.8	.8	1.1	.90	1.20
Gen Mills ..... N	55.50	1.50	2.8	56.25	52.88	56.25	37.06	13,161	1.49	1.77	- 15.8	21.7	1.28	2.3	.....	9 mos.	02-87	1311.3	1153.9	56.9	46.4	.64	.52	3639.0	3425.3	185.9	141.3	2.09	1.59
Grace W R ..... N	62.38	- 2.13	- 3.3	65.00	61.25	69.00	45.25	10,315	2.48	3.21	- 22.7	NE	2.80	4.5	.....	3 mos.	03-87	962.6	1250.5	39.3	(3.1)	.83	(.08)	962.6	1250.5	39.3	(3.1)	.83	(.08)
Hershey Foods ..... N	26.25	.75	2.9	26.63	25.38	29.88	21.00	4,430	.49	.80	- 38.8	17.6	.54	2.1	.....	3 mos.	03-87	590.2	508.0	32.9	27.0	.36	.29	590.2	508.0	32.9	27.0	.36	.29
Horn & Hardart ..... A	13.75	.38	2.8	14.38	11.75	19.25	10.63	6,907	4.80	3.53	36.0	NE	.00	.0	.....	3 mos.	03-87	94.5	86.2	.8	(3.6)	.05	(.30)	94.5	86.2	.8	(3.6)	.05	(.30)
LDBrinkman Cp ..... M	5.25	.13	2.4	5.25	5.13	8.63	4.88	384	.64	2.06	- 68.9	18.1	.00	.0	.....	6 mos.	01-87	59.2	63.1	(.7)	1.5	(.13)	.21	138.5	126.7	2.8	2.5	.43	.35
Ogden Corp ..... N	67.75	- .88	- 1.3	69.00	67.38	73.25	34.38	1,112	.58	2.26	- 74.3	10.9	2.00	3.0	.....	3 mos.	03-87	203.3	280.7	12.1	10.1	.61	.52	203.3	280.7	12.1	10.1	.61	.52
Orange Julius ..... M	4.00	- .13	- 3.0	4.63	4.00	8.25	2.63	298	1.70	2.23	- 23.8	NE	.00	.0	.....	6 mos.	06-86	37.4	37.7	(.5)	(.4)	(.24)	(.21)	74.7	75.4	(.9)	(.7)	(.47)	(.42)
PepsiCo Inc ..... N	35.50	.50	1.4	35.75	33.63	37.00	24.50	41,410	1.59	1.63	- 2.5	20.3	.68	1.9	.....	3 mos.	03-87	2292.5	1720.2	80.4	68.7	.26	.26	2292.5	1720.2	80.4	68.7	.26	.26
Pillsbury Co ..... N	40.38	1.63	4.2	40.75	38.00	46.13	32.44	13,983	1.62	1.60	1.3	17.0	1.00	2.5	.....	9 mos.	02-87	1526.9	1401.0	48.5	53.8	.56	.62	4598.1	4156.7	150.3	151.5	1.73	1.74
RJR Nabisco ..... N	51.38	.63	1.2	52.38	49.13	65.63	44.88	24,218	.97	1.31	- 26.0	11.9	1.60	3.1	.....	3 mos.	03-87	3489.0	4620.0	300.0	206.0	1.16	.66	3489.0	4620.0	300.0	206.0	1.16	.66
Southland Corp ..... N	56.75	2.25	4.1	60.25	52.50	60.50	44.00	32,825	6.80	3.35	103.0	9.0	1.12	2.0	.....	3 mos.	03-87	2107.2	1962.0	25.0	(88.5)	.47	(1.91)	2107.2	1962.0	25.0	(88.5)	.47	(1.91)
Vie de France ..... M	4.88	.13	2.6	5.00	4.75	6.50	4.63	427	.40	.51	- 21.6	48.8	.23	4.7	.....	9 mos.	03-87	21.9	18.7	(.5)	.9	(.05)	.09	51.6	47.7	.7	2.8	.06	.26
Manufacturers and Distributors																													
Alco Standard ..... N	47.88	- .50	- 1.0	48.38	47.13	51.88	37.00	836	.38	.66	- 42.4	16.6	1.28	2.7	.....	6 mos.	03-87	880.5	1045.5	15.4	11.5	.71	.54	1744.0	2066.7	30.2	26.3	1.42	1.20
Anchor Hocking ..... N	29.50	- .50	- 1.7	30.00	29.50	35.00	24.63	3,818	3.62	3.13	15.7	35.1	1.48	5.0	.....	3 mos.	03-87	179.5	174.3	3.7	1.5	.35	.14	179.5	174.3	3.7	1.5	.35	.14
Angelica ..... N	27.88	1.63	6.2	27.88	25.63	29.75	22.00	353	.38	.90	- 57.8	15.0	.72	2.6	.....	3 mos.	04-87	74.4	68.8	4.3	3.6	.46	.39	74.4	68.8	4.3	3.6	.46	.39
Anheuser Bu ..... N	34.25	.75	2.2	34.75	32.25	36.63	22.94	24,335	.91	1.33	- 31.6	19.2	.48	1.4	.....	3 mos.	03-87	1921.6	1749.0	128.1	102.1	.42	.33	1921.6	1749.0	128.1	102.1	.42	.33
Borden Inc ..... N	58.75	1.50	2.6	59.50	57.00	60.50	40.00	5,291	.72	1.12	- 35.7	18.9	1.28	2.2	.....	3 mos.	03-87	1428.5	1136.4	44.0	36.7	.60	.49	1428.5	1136.4	44.0	36.7	.60	.49
Bridgford Fds ..... M	8.00	- .50	- 5.9	9.75	8.00	9.75	5.50	9	.07	.18	- 61.1	11.6	.00	.0	.....	3 mos.	01-87	14.3	13.6	.4	.1	.29	.10	14.3	13.6	.4	.1	.29	.10
Campbell Soup ..... N	65.00	2.13	3.4	65.50	63.00	70.75	52.75	3,543	.55	.69	- 20.3	18.7	1.44	2.2	.....	9 mos.	04-87	1128.4	1080.0	48.1	54.0	.74	.83	3491.6	3348.2	177.2	175.5	2.73	2.71
Canandaigua B ..... A	19.38	1.88	10.7	19.38	17.63	38.50	17.38	131	.69	.51	35.3	8.8	.00	.0	.....	6 mos.	02-87	38.1	29.9	1.7	1.8	.35	.38	74.1	62.7	3.5	3.6	.73	.75
Carling OKeef ..... N	13.13	.00	.0	13.25	13.13	14.00	8.88	5	.00	.10	-100.0	NA	.48	NA	.....	fiscal	03-87	154.8	177.0	(3.6)	(5.3)	(.18)	(.26)	888.4	912.7	12.8	1.1	.50	(.04)
Castle & Cooke ..... N	23.88	- 1.13	- 4.5	25.25	23.00	25.50	14.50	4,530	.96	1.48	- 35.1	42.6	.00	.0	.....	*	03-87	NC	NC	NC	NC	NC	NC	411.7	NC	20.9	NC	.37	NC
Clorox Co ..... N	28.63	1.69	6.3	29.00	27.06	32.56	22.50	6,250	1.17	1.41	- 17.0	14.8	.88	3.1	.....	9 mos.	03-87	295.9	279.6	28.3	26.4	.53	.49	784.3	771.8	73.3	68.4	1.38	1.25
Coca Cola Co ..... N	42.63	- .25	- .6	43.88	42.50	49.00	32.88	32,254	.83	1.18	- 29.7	17.1	1.12	2.6	.....	3 mos.	03-87	1898.1	1734.8	185.4	161.2	.49	.42	1898.1	1734.8	185.4	161.2	.49	.42
Coors, Adolph ..... M	22.88	- 5.00	- 17.9	27.75	22.50	31.63	22.50	25,438	7.00	2.49	181.1	13.9	.50	2.2	.....	3 mos.	03-87	266.9	263.4	7.0	7.2	.19	.20	266.9	263.4	7.0	7.2	.19	.20
ConAgra ..... N	29.25	2.50	9.3	29.38	26.88	34.00	24.81	8,301	1.25	1.33	- 6.0	16.5	.58	2.0	.....	9 mos.	02-87	1701.9	1302.1	26.2	21.2	.36	.30	5167.9	4322.0	91.8	74.6	1.32	1.08
Corning Glass ..... N	61.38	.88	1.4	62.00	60.00	74.25	46.63	5,516	1.24	1.76	- 29.5	17.1	1.40	2.3	.....	3 mos.	03-87	426.8	422.5	31.3	35.3	.70	.82	426.8	422.5	31.3	35.3	.70	.82
CPC Intl Inc ..... N	50.88	- 1.38	- 2.6	54.50	50.00	54.75	28.25	14,458	1.75	2.07	- 15.5	20.9	1.24	2.4	.....	3 mos.	03-87	1198.4	1080.4	42.8	38.0	.52	.39	1198.4	1080.4	42.8	38.0	.52	.39
Dean Foods ..... N	31.63	1.50	5.0	32.38	29.75	33.50	25.13	2,027	.76	.50	52.0	20.7	.54	1.7	.....	*	02-87	NC	NC	NC	NC	NC	NC	1060.9	NC	27.5	NC	1.03	NC
Doskocil Cos ..... M	11.13	.25	2.3	11.25	10.75	19.38	8.75	261	.43	.64	- 32.8	74.2	.00	.0	.....	3 mos.	03-87	51.5	50.9	.9	.8	.15	.10	51.5	50.9	.9	.8	.15	.10
Ecolab Inc ..... N	28.63	.88	3.2	28.75	26.88	31.50	20.75	3,831	1.41	1.69	- 16.6	17.5	.58	2.0	.....	9 mos.	03-87	215.9	201.4	10.3	11.4	.39	.42	657.6	591.2	30.7	30.3	1.15	1.13
Fleming Cos ..... N	38.75	- 1.00	- 2.5	39.88	38.38	45.88	31.00	5,853	2.66	.88	202.3	21.4	1.00	2.6	.....	3 mos.	03-87	2406.7	2265.0	15.6	15.2	.71	.70	2406.7	2265.0	15.6	15.2	.71	.70
Fort Howard ..... N	54.25	.88	1.6	54.38	52.00	60.50	42.88	3,934	.59	.90	- 34.4	25.2	1.08	2.0	.....	3 mos.	03-87	394.3	319.4	35.1	37.0	.52	.55	394.3	319.4	35.1	37.0	.52	.55
Heinz, HJ ..... N	46.13	2.63	6.0	46.50	43.00	50.50	38.25	26,827	2.01	1.03	95.1	19.4	1.12	2.4	.....	9 mos.	01-87	1084.9	1013.3	74.7	63.2	.55	.46	3326.5	3146.9	244.4	219.7	1.78	1.60
Hormel, George ..... A	19.00	.75	4.1	19.00	18.25	20.94	14.81	526	.07	.11	- 36.4	18.4	.30	1.6	.....	6 mos.	04-87	556.9	442.2	10.0	5.1	.26	.14	997.4	923.0	14.5	14.0	.38	.37
Intl Multifood ..... N	28.38	.50	1.8	28.38	27.25	31.75	22.50	1,079	.76	1.26	- 39.7	7.8	1.18	4.2	.....	fiscal	02-87	369.6	353.3	3.6	6.9	2.61	.57	1403.0	1355.4	18.2	24.9	3.64	2.03
James River ..... N	34.25	.63	1.9	35.00	33.00	43.75	22.00	15,643	1.90	1.85	2.7	16.9	.40	1.2	.....	fiscal	04-87	1191.4	894.0	45.9	27.3	.53	.49	4479.0	2607.0	169.9	95.3	2.03	1.77
Kellogg ..... N	61.63	1.13	1.9	62.50	60.25	65.50	42.25	5,384	.44	.81	- 45.7	21.9	1.36	2.2	.....	3 mos.	03-87	896.0	798.0	104.5	76.5	.85	.62	896.0	798.0	104.5	76.5	.85	.62
Kraft Inc ..... N	59.13	1.13	1.9	60.13	57.63	65.88	47.13	18,819	1.39	1.45	- 4.1	22.6	1.88	3.2	.....	3 mos.	03-87	2467.6	2432.7	102.5	154.0	.75	1.06	2467.6	2432.7	102.5	154.0	.75	1.06
Litton Ind ..... N	90.50	- 1.00	- 1.1	91.75	89.13	97.25	71.75	3,745	1.45	1.65	- 12.1	49.7	.00	.0	.....	6 mos.	01-87	974.5	1166.1	34.1	47.0	1.28	1.68	2038.6	2269.0	68.4	90.7	2.54	3.24
Manitowoc ..... M	20.50	.00	.0	21.00	20.50	21.25	16.00	368	.34	2.12	- 84.0	NE	.80	3.9	.....	9 mos.	03-87	46.8	43.5	2.6	1.7	.24	.15	157.5	129.5	4.5	5.7	.41	.52
McCormick ..... M	45.25	1.50	3.4	46.00	44.50	49.00	38.75	2,676	2.22	1.61	37.9	18.4	1.00	2.2	.....	fiscal	11-86	293.8	267.2	21.2	16.9	1.45	1.38	975.7	873.0	29.7	27.8	2.46	2.27
Oneida Ltd ..... N	18.50	- .88	- 4.5	19.50	18.38	19.50	9.88	413	.60	1.02	- 41.2	NE	.40	2.2	.....	3 mos.	04-87	74.4	69.6	3.7	.2	.54	.03	74.4	69.6	3.7	.2	.54	.03
Philip Morris ..... N	87.25	1.88	2.2	87.50	85.25	92.25	63.00	26,614	1.12	1.81	- 38.1	13.4	3.00	3.4	.....	3 mos.	03-87	6554.0	5924.0	386.0	316.0	1.62	1.32	6554.0	5924.0	386.0	316.0	1.62	1.32
Proct & Gambl ..... N	92.38	.88	1.0	94.00	91.50	96.38	65.88	18,619	1.11	1.34	- 17.2	20.3	2.70	2.9	.....	9 mos.	03-87	4222.0	4061.0	188.0	167.0	1.10	.98	12833.0	11551.0	651.0	582.0	3.62	3.46
Quaker Oats ..... N	50.38	.88	1.8	50.88	49.13	50.88	32.63	8,184	1.04	1.39	- 25.2	16.1	.80	1.6	.....	9 mos.	03-87	1117.9	880.1	51.5	42.7	.85	.53	3161.8	2642.5	172.8	108.5	2.20	1.32
Ralston Purina ..... N	83.13	2.50	3.1	83.38	80.38	83.88	60.00	5,385	.71	1.34	- 47.0	15.4	1.24	1.5	.....	6 mos.	03-87	1444.9	1315.2	74.7	61.8	1.07	.83	2954.9	2648.2	373.6	236.1	5.04	3.06
Reynolds Metal ..... N	71.25	7.00	10.9	71.25	64.75	74.75	38.50	11,218	5.10	5.46	- 6.6	8.2	1.20	1.7	.....	3 mos.	03-87	910.1	836.3	25.9	14.3	1.03	.51	910.1	836.3	25.9	14.3	1.03	.51
Rykoff-Sexton ..... N	24.88	.88	3.6	25.25	23.75	32.38	22.13	625	.90	1.29	- 30.2	27.3	.60	2.4	.....	9 mos.	01-87	258.7	290.2	1.5	2.0	.21	.28	804.3	760.1	5.4	7.7	.77	1.10
Rymer Co ..... N	19.38	.88	4.7	19.38	18.50	24.13	15.38	99	.32	.56	- 42.9	NE	.00	.0	NEW	6 mos.	04-87	97.5	57.4	.0	.6	(.12)	.04	180.3	114.5	.3	1.1	(.18)	.05
Sara Lee ..... N	43.38	1.63	3.9	44.13	41.25	49.13	29.25	12,791	1.20	1.26	- 4.8	18.9	1.00	2.3	.....	9 mos.	03-87	NC	1932.6	(127.8)	50.3	.54	.45	6.6	5830.0	.2	158.5	1.71	1.43
Scott Paper ..... N	67.75	.38	.6	69.00	67.00	82.50	52.75	6,561	1.80	1.60	12.5	13.1	1.36	2.0	.....	3 mos.	03-87	957.4	801.4	49.0	39.1	1.28	1.05	957.4	801.4	49.0	39.1	1.28	1.05
Shelby Wms ..... N	16.75	- .75	- 4.3	17.75	16.63	26.63	14.38	608	.59	1.47	- 59.9	18.6	.24	1.4	.....	3 mos.	03-87	34.1	28.0	1.7	1.6	.16	.16	34.1	28.0	1.7	1.6	.16	.16
Smucker, J.M. ..... N	45.63	.88	2.0	46.00	44.75	49.50	37.25	93	.13	.36	- 63.9	19.9	.72	1.6	.....	9 mos.	01-87	67.6	62.0	4.2	3.6	.56	.49	215.1	197.6	13.0	12.0	1.76	1.62
Staley Cont ..... N	25.88	- .13	- .5	26.75	25.88	34.63	23.63	7,314	2.52	1.92	31.3	18.5	.80	3.1	.....	6 mos.	03-87	786.3	673.0	6.8	(8.0)	.12	(.29)	1609.0	1387.3	16.6	(2.4)	.42	(.10)
Sysco Corp ..... N	34.00	.25	.7	35.00	33.75	39.00	25.75	5,334	1.20	.67	79.1	24.3	.28	.8	.....	9 mos.	03-87	885.7	782.9	13.8	12.6	.31	.28	2576.1	2330.4	45.4	42.2	1.03	.97
Tyson Food Inc ..... M	19.13	- 1.63	- 7.8	20.13	19.00	25.19	15.00	11,297	2.65	1.85	43.2	20.6	.04	.2	.....	6 mos.	03-87	417.9	331.9	16.1	11.3	.25	.16	845.6	626.1	31.6	22.1	.49	.35
Wallbit Cp ..... M	30.25	.50	1.7	30.50	30.00	32.25	18.50	782	1.45	1.00	45.0	14.5	.00	.0	.....	3 mos.	03-87	48.2	42.4	2.8	2.2	.52	.47	48.2	42.4	2.8	2.2	.52	.47
Wilson Foods ..... M	9.75	- .75	- 7.1	10.25	9.63	12.38	8.88	3,749	5.20	6.70	- 22.4	9.2	.00	.0	.....	6 mos.	01-87	329.4	368.0	2.9	(3.3)	.40	(.55)	691.3	738.2	3.4	(27.3)	.47	(4.55)

Data and Table Provided by Media General Financial Services, Inc., Richmond, Virginia 23219

TRENDS

A *Bar Management* roundup of the top-selling beer brands, trends in specialty drinks and spirits consumption over the next 5 years.

Flavored vodkas still nosing up

Imported vodka is growing at the rate of 35 percent a year, according to latest tallies by the National Association of Beverage Importers (1985-86) at a time when white goods are slipping 7 percent a year. Currently, flavored vodka is leading the way—and pepper flavors are setting the pace. (Heublein, M. Henri and Buckingham also have lime-flavored and cherry-flavored vodkas on the market, Heublein under its Arrow cordial label.)

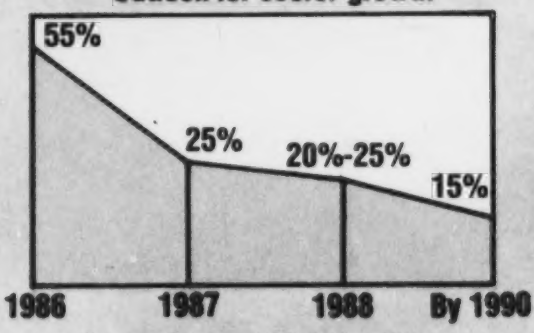
Now . . . a wine-maker challenges coolers

Riunite is fighting back: with a new fruit-flavored lineup of non-carbonated beverages under its own label. First on market last July was Riunite Natural Peach—and it sold 1.5 million cases by year-end. Royal Raspberry debuted in December and Riunite's third flavor (Sunny Apple) has been around since March.

Who's who in today's 'hot' cooler biz . . .

Last year, wine cooler sales topped 61 million cases—55 percent higher than the year before. High growth should continue through the 1990s, projects the Beverage Marketing Corp. of New York, but at a slower rate. The battle now is for market share between the who's who in the still relatively young category: Bartles & Jaymes (Gallo), Premium and Golden (Seagram), Sun Country (Canandaigua), California Coolers (Brown Forman). Each now spends $30-$50 million annually to keep sales perking.

Outlook for cooler growth



Source: Beverage Marketing Corp.

Today's top 10 beer brands

According to *Impact*'s databank, they rank this way by marketshare:

1. Anheuser Busch 38.1%
2. Miller Brewing 20.8%
3. Stroh Brewery 13.1%
4. G. Heileman 9.1%
5. Adolph Coors 8.3%
6. S&P Co. 6.1%
7. Genesee Brewing 1.7%
8. Christian Schmidt 1.0%
9. Pittsburgh Brewery . . . 0.5%
10. All others 1.4%

Specialty/cocktails are on the way up . . . again

Specialty drinks are expected to grow faster over the next five years than they did from 1980-85, according to the *Impact* newsletter. Leading the way are prepared cocktails, which had been slipping nearly 6 percent—but is now surging ahead in the 12 percent to 15 percent range. Between now and 1990, in fact, prepared cocktails and cordials—and an expanding assortment of new specialty flavors and mixes—could become pacesetters for the entire spirits business over a longer 10-20 year span, according to the Jobson Liquor Group.

How distilled spirits will grow

	1980-1985	1985-1990
Whiskey	−3.7%	− 4.2%
Bourbon	−5.6	− 6.5
Blends	−5.2	− 7.1
Scotch	−3.2	− 2.5
Canadian	−0.9	− 2.0
White Liquor	even	− 0.5%
Gin	−2.3	− 2.6
Vodka	even	− 0.5
Rum	+2.9	even
Tequila	+5.9	even
Specialties	+2.7%	+ 2.9%
Brandy	+2.4	+ 2.1
Liqueurs	+4.6	+ 1.0
Cocktails	−5.6	+14.9
All spirits	−1.2%	− 1.3%

Source: *Impact* databank

More wine hops in from Down Under

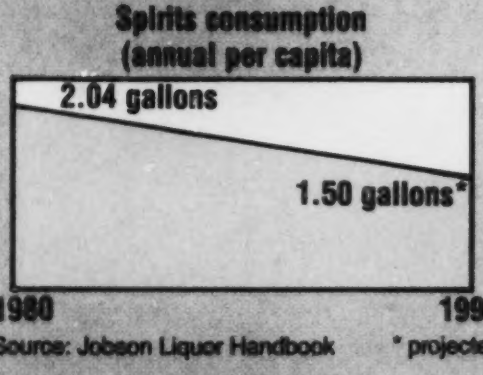
Over the next 10 years, Australia will become the 4th largest source of wine imports to the U.S., says the Jobson Liquor Group.

TRENDS

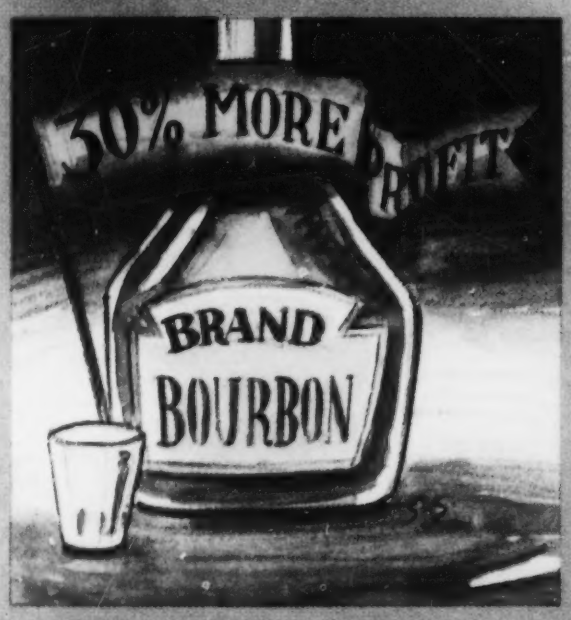
Current drinking habits of the over-50 market, how Hilton prices champagne . . . and why it pays to sell up to premium brands today.

The outlook for spirits consumption

According to Jobson's Liquor Handbook, we are now drinking about as much today as we did in 1968. The peak was 1979—and it's been downhill since, at the rate of one quart per capita each year. One positive trend to watch is how the burgeoning over-50 age group reacts. They won't go after non-alcoholic alternates, but may lean toward new-type low-proof drinks and super-premium wines and cognacs, the prognosticators say.



Why it pays to sell-up to brands



Industrywide, call-brands and well-brands are locked at about 50-50 of liquor sales, according to industry estimates. But the way more bar operators are adding it up: Although premium call-brands cost more per bottle, they yield 30¢ to 35¢ more profit per drink these days of rising costs.

Voila, from France! The 6-pack panache

They're blends of beer and sparkling lemonade. A typical panache has 2.3 percent alcohol, or less than half the content of popular wine coolers. The drinks originated in French bars in the 1940s . . . and have been top-sellers in France since early 1980. By 1985, 16 million cases were sold to thirsty Frenchmen and women—accounting for more than half the country's total beer volume. The two leader-brands are: Zele Panache and First Light. Here in the U.S., some feel panaches may become a short-term trend category that could siphon as much as 5 percent-10 percent of the $1.2 billion wine cooler market over the next few years. (Biggest selling U.S. beer-cooler now, in fact, is Stroh's White Mountain.)

Beer: which way for super-premiums

Imports, now a solid 5 percent of sales and growing at the rate of 12 percent yearly (according to the *Impact* newsletter), are taking the fizz out of domestic premium beers, it seems. The two hottest imports are Heineken and Mexico's Corona line (up 70 percent since 1985 and spreading fast thanks to a surge in yuppie demand, say industry experts). But premium U.S. labels are going flat, it seems: Lowenbrau sales peaked at 1.6 million barrels five years ago and hit 1.2 million last year. Regular Michelob hit a high of 7.5 million barrels in 1981 . . . but last year's shipments were clocked at 5.3 million barrels.

Beer surges ahead with 2% to 3% gains

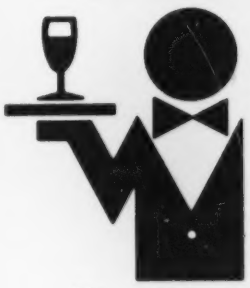
And that isn't half bad, says Frank McNerney of the National Beer Association, especially when you compare it to the 1986 performances of alcohol and table wines. "In 1985, Peter Coors predicted that as alcohol per-capita consumption trended down, beer would benefit. Nobody thought so at the time, but based on '85 and '86 figures, he called the shot," McNerney points out. The next trend to watch in '87-'88: A possible pick-up in bottle and can draft beers, as more labels follow Miller and Coors with non-pasteurized lagers.

Champagne pricing—here's Hilton's way

Some Hilton Hotels are using the tonnage approach to promote at least two of their prestige champagne labels. They're featuring selected vintages at $70 a bottle (cost: $40), well below the 2-3 time price-cost standard. But as Hilton beverage execs size it up: A $25 return on a $40 investment isn't too shabby. Their thinking: Either you "follow the crowd" and price prestige champagne at $100-$125 a bottle and sell close-to-none, or price-it-right and move 2-3 cases a night for a net of $300 to $500.

DRINKING PATTERNS: THEY VARY, CITY TO CITY

Las Vegas residents drink more Canadian whisky per household than New Yorkers and Chicagoans. Milwaukeeans consume 8 x more brandy than average.



It comes as no real surprise that the top 50 markets in the U.S. today account for 70 percent of all liquor and wine sales. In 1985, according to a study released by Million Market Newspapers, the 50 largest metros sold 102,283,000 cases of distilled spirits—65.6 percent of the 156.7 million cases sold nationally.

The top 10 metros account for more than a third of all consumption (37.1 percent) and major cities like New York, Los Angeles, Chicago and San Francisco pour more alcoholic drinks week after week to lead the country in overall consumption.

What may raise eyebrows are those lesser-known locales where spiritssales are higher than national averages and often dwarf drinking habits in larger population centers.

Milwaukeeans drink eight times more brandy than the national average, the newspaper study shows, and more than twice as much as L.A. households. More Scotch is consumed per household in Syracuse, Rochester and Buffalo than New York (which consumes nearly 3.3 million cases annually).

The MMN study ranks the top 50 markets by cases-sold for bourbons, blends, brandy, Canadian, Scotch, cordials, gin, rum and vodka. On the accompanying tables, *Bar Management* ranks category drinking trends from the study's household-/consumption index alongside cases-sold by-market . . . to provide bar operators with a quick chart on who-drinks-what-where.

Other highlights of the study:

- Of the nation's estimated 43.6 million vodka drinkers, 28.5 percent live in the top five cities today. And

How the top 5 compare

BOURBON		BLENDS		GIN	
Cases Sold	Household Consump. Index	Cases Sold	Household Consump. Index	Cases Sold	Household Consump. Index
1 Los Angeles	Louisville	1 New York	Detroit	1 New York	Atlanta
2 San Francisco	Jackson, MI	2 Chicago	Boston	2 Los Angeles	Columbia/Charleston
3 Chicago	Birmingham	3 Los Angeles	Indianapolis	3 Chicago	Las Vegas
4 New York	New Orleans	4 Detroit	Milwaukee	4 San Francisco	Greenville
5 Washington	Little Rock	5 Philadelphia	Birmingham	5 Philadelphia	Birmingham
TOTAL U.S. CASES: 19,747,000		*TOTAL U.S. CASES: 11,825,000*		*TOTAL U.S. CASES: 13,806,000*	
BRANDY		**CANADIAN**		**RUM**	
Cases Sold	Household Consump. Index	Cases Sold	Household Consump. Index	Cases Sold	Household Consump. Index
1 Los Angeles	Milwaukee	1 Chicago	Las Vegas	1 New York	Honolulu
2 Milwaukee	Sheboygan	2 New York	Honolulu	2 Los Angeles	Buffalo
3 New York	Appleton-Oshkosh	3 Detroit	Columbia	3 Chicago	Rochester
4 San Francisco	Wausau	4 Los Angeles	Charleston	4 San Francisco	Syracuse
5 Minneapolis	Eau Claire	5 Boston	Seattle	5 Washington	Washington
TOTAL U.S. CASES: 6,743,000		*TOTAL U.S. CASES: 21,169,000*		*TOTAL U.S. CASES: 12,847,000*	
SCOTCH		**CORDIALS**		**VODKA**	
Cases Sold	Household Consump. Index	Cases Sold	Household Consump. Index	Cases Sold	Household Consump. Index
1 New York	Syracuse/Utica	1 New York	Anchorage	1 New York	Las Vegas
2 Los Angeles	Denver	2 Boston	Boston	2 Los Angeles	Greenville
3 Chicago	Buffalo	3 Los Angeles	Portsmouth	3 San Francisco	Honolulu
4 San Francisco	Albany	4 Detroit	Las Vegas	4 Chicago	Boston
5 Philadelphia	New York	5 Chicago	Springfield	5 Detroit	Jacksonville
TOTAL U.S. CASES: 17,077,000		*TOTAL U.S. CASES: 15,839,000*		*TOTAL U.S. CASES: 30,686,000*	

SOURCE: "Marketing & Media Planning Guide," Million Market Newspapers Inc., 1986

nearly 3-in-10 (29.8 percent) of the 23.3 million gin users also call New York, Los Angeles, San Francisco, Boston, Chicago and Philadelphia home.

- About a quarter (24.1 percent) of the 32.1 million known Canadian whisky drinkers are also living in the five leading cities.
- When it comes to Scotch, roughly a third of the top five markets account for the 8.1 million known Chivas Regal users, 5.5 million Cutty Sark consumers, 3.7 million Dewar's White Label drinkers, 6.0 million J&B users and 8.2 million Johnnie Walker drinkers today.
- Of the nation's 23,309,000 gin users, 8.9 million drink Beefeater, 8.4 million Gilbey's, 9.4 million Gordon, 5.9 million Seagram's and 6.8 million Tanqueray, according to the 1985 MMN projections.
- The study indicates roughly 38.5 million rum drinkers—and 31.2 million of them use Bacardi, another 4.1 million Myers's.
- Vodka, the leader in white spirits consumption, counts nearly 43.6 million Americans who make their preferences known this way, the figures indicate: 4.5 million call for Fleischmann's, 6.3 million Gilbey's, 9.2 million Gordon's, 5.9 million Popov, 24.3 million Smirnoff and 3.2 million Wolfschmidt.
- Blended whiskey/rye consumers number a shade over 18 million and more than two-thirds of them prefer Seagram's 7.
- Bourbon drinkers number an estimated 30.6 million nationwide. About 15.2 million regularly use Jack Daniel's, 10.9 million Jim Beam, 3.8 million Old Grand-Dad and 5.7 million Wild Turkey.

Two years ago, the top 10 cities (New York, Los Angeles, Chicago, San Francisco, Boston, Detroit, Philadelphia, Washington, Miami and Atlanta) consumed 58,113,000 cases of all types of distilled spirits.

Yet, residents in five smaller metros around the country actually consumed more spirits per household, to underscore the different drinking patterns that can develop in regional pockets (as the charts preceding clearly indicate).

Overall, the typical Las Vegas household drinks nearly one-and-a-half-times more than the national average—a figure distorted by the city's heavy influx of gambling tourists and conventioneers throughout the year.

The study also finds that the second heaviest consumers of distilled spirits live in Providence, R.I.—based on household consumption statistics. And, natives of Boston and Honolulu drink half-again-as-much as the national average.

The fifth heaviest per-household sales of spirits are made in New Orleans, another heavily-visited tourist city, where dining and drinking out are national attractions.

On the other hand, middle-of-the-road cities like Baltimore, Milwaukee, Jacksonville and Columbus have household consumption rates that are at least 30 percent higher than national averages.

And . . . as the charts clearly show, these patterns vary not only by city, but by the types of spirits preferred.

NEXT ISSUE: *Bar Management* examines MMN findings for wine sales and household consumption in the top 10 markets.

BRIEFS

When the big get bigger: Jim Beam now has some extra marketing clout and several new stablemates, thanks to the recent $545 million acquisition (by parent American Brands) of selected labels from National Distillers. The JB stable now includes: Gilbey's Gin, DeKuyper cordials (up 38 percent to 3.7 million cases last year), Sauza tequila, Windsor Canadian and Kamchaltka vodka. This latest in a series of consolidation moves around and across beverage industries is creating a new balance of marketing powers in today's fast-changing alcohol climate . . . in beer, wine and carbonated beverage categories, too. Next issue: *Bar Management* sizes up the consolidation movement and examines how brands are scrambling to find broader niches and larger marketshares around the country . . . and reports on how it will affect bar operators in the months ahead.

A natural marriage: Glenmore Distillers has gone national with Chi Chi's pre-mixed margarita—in a joint effort with Chi Chi's Mexican restaurant chain. The tequila cooler was first tested in Indiana, Kentucky and L.A. markets and got the national go-ahead in April. Originally a spirit-based cooler called Tequila Quencher, the drink was reformulated as a wine cooler (6 percent alcohol content) and packaged in 8-ounce bottles at $1.50 for restaurants and bars.

The tiff over seltzer: Public for just the past four months, Anheuser Busch's Zeltzer Seltzer flavored soda line is stirring controversy in the soft drink and bottled water category. The sharp point of contention is: Zeltzer is sweetened with high fructose corn syrup and has 120 calories per 10 ounce bottle. Real seltzer is unsweetened and calorie-free. Some competitors say this is a case of "mislabeling" and want it corrected. Whether it is or not, the publicity probably won't hurt the sales of real seltzer or A-B's Zeltzer in the future.

A new market for ready-to-serve slush drinks: Heublein, for one, thinks there's one brewing now. its new wine-based ready-to-serve drink line (called: Tropic FreezR) got a TV send-off in eight states on May 18. Flavors include: lemon-lime, peach and tropical fruit selections. They'll be in 70 percent of the top markets this month, Heublein reports . . . taking dead-aim at two growth sectors: (1) the 74 million-case wine cooler category and (2) the 4.4 million-case prepared cocktail category. (Coolers grew 75 percent in case-sales last year, prepared cocktails about 29 percent.) Others who are "making" the market for ready-serve frozen drinks: Bacardi, whose Tropical Fruit Mixers (non-alcoholic) launched last year (with Coca Cola Foods) to account for 2 million of the estimated 30 million cases sold in the non-alcoholic mixer market; new this year, Chi-Chi's Margarita and Paul Prudhomme's Cajun Martini.

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NATION'S RESTAURANT NEWS 20 1967-1987

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South rises again on regional menus

Updated Southern dishes spur fine-dining sales

By Karen Bruno

At a time when the nation seems infatuated with regional cuisines, fine-dining restaurateurs throughout the South are revitalizing a long-ignored resource—Southern cooking—and finding that it can be a lucrative alternative to the standard continental, seafood and barbecue restaurants.

Whether working at an elegant tablecloth establishment or a casual concept, a new generation of chefs has come home—figuratively and even literally—by turning such homey Southern fare as grits and black-eyed peas into inventive new dishes collectively called New Southern cuisine.

"We're doing much better than we ever expected," said Frank Stitt III, chef-owner of the five-year-old Highlands: A Bar & Grill, in Birmingham, Ala. The 70-seat restaurant, which does approximately 170 covers on a weekend night, grossed between $1.5 million and $2 million in 1986.

"I saw a great need for an exciting restaurant here—the South has always had a tremendous tradition of food, but people never expected much from food in restaurants," Stitt said.

Other practitioners of the New Southern cuisine include Elizabeth on 37th and 45 South in Savannah, Ga., and Crook's Corner in Chapel Hill, N.C.

Still other restaurants in the South, including the Omni

*(See **SOUTHERN**, page 58)*

SOUTHERN TRENDSETTERS

Restaurant	City	Chef or Owner
Highlands: A Bar & Grill	Birmingham, Ala.	Frank Stitt III
Elizabeth on 37th	Savannah, Ga.	Elizabeth Terry
Crook's Corner	Chapel Hill, N.C.	Bill Neal
Gallego at Omni hotel	Richmond, Va.	Walter Staib*
The Trellis Cafe	Williamsburg, Va.	Marcel Desaulniers
Pawleys Island Inn	Pawleys Island, S.C.	Louis Osteen
Carolina's	Charleston, S.C.	Donald Barickman
Fearrington House	Pittsboro, N.C.	Cory Mattson
The Market Place	Asheville, N.C.	Mark Rosenstein
La Residence	Chapel Hill, N.C.	Bill Smith
45 South	Savannah, Ga.	Gerry Klaskala

*Staib is food and beverage vice president of the Omni hotel chain.

NRN Photo

Barry Wine in Casual Quilted Giraffe kitchen, flanked by chefs Mark Chayette, left, and Chris Nadolny, right.

Wines plan to close Casual Quilted Giraffe

By Joe Edwards

NEW YORK — Barry and Susan Wine are closing their controversial Casual Quilted Giraffe in the AT&T building on Madison Avenue and 56th Street and moving their highly acclaimed Quilted Giraffe into the sleek, 4,500-square-foot street-level space in late July.

The Casual Quilted Giraffe, which opened last August, is profitable serving 200 meals a day at an average ticket of $50 a person, according to Barry Wine. But he originally expected to serve between 400 and 500 meals a day.

"We are not closing it on issues related to finances," said the former lawyer and self-taught chef. He called the move "a strategic positioning to put us in a physical plant to com-

*(See **CASUAL**, page 57)*

Popeyes rolls Little Chickadees as KFC readies sandwich blitz

By Marilyn Alva

JEFFERSON, La. — As Kentucky Fried Chicken prepares for a major advertising blitz next month for its new one-ounce 39-cent Chicken Little sandwiches, Popeyes is quietly rolling out similarly positioned miniature chicken sandwiches in company restaurants in its home market here in the New Orleans area.

Popeyes is calling its 39¢ sandwiches Little Chickadees. They are Cajun-spiced one-ounce square chicken patties on a toasted bun, with a mayonnaise-based dressing and pickle.

"We didn't want to sit back and not have anything," said Al Copeland, founder and chairman of Popeyes. He said

*(See **POPEYES**, page 61)*

Berkowitz teams with Days Inns

By Peter Romeo

ATLANTA — Dennis Berkowitz, the celebrated San Francisco restaurateur, is developing a new hotel dining concept for Days Inns, the low-priced lodging chain that vowed several years ago to wash its hands of food service.

Berkowitz

Berlin

The concept's menu will be used for room service, and Berkowitz will also assist the hotel chain in developing signature breakfast items, said Barry Berlin, the first-ever vice president of food and beverage for Days Inns Management Co.

The management company was recently launched by Days of America, the franchisor of Days Inns, to operate hotels. Days Inns Management runs 70 of the 504 Days Inns in operation.

Berlin's recruitment in April and Berkowitz's retention as a consultant mark a sharp reversal of Days' plan to pull out of food service completely by relinquishing operation of hotel coffee shops to Wendy's, Arby's, Rax and other restau-

*(See **BERKOWITZ**, page 61)*

FOOD WATCH

If this is Sunday, Rondo is Mexican

LOS ANGELES — Rondo, a contemporary northern Italian restaurant here, transforms itself each Sunday into a showcase for the sophisticated cuisine of a Mexico City chef.

Patrons who are partial to Venetian chef Franco Doardi's risotto with artichokes, baked scampi, or veal scaloppine marsala may now be tempted by Sunday chef Jose Luis Gonzales' offerings.

Dishes include *pecho de beserro al horno* (roast veal with garlic), *chilpachole de mariscos* (a soup of shrimp, clams, oysters and crab), *ensalada Cozumel* (apples, strawberries, honey and wine), and *pescado Yucateco* (grilled red snapper with achiote wrapped in banana leaves). Entrées are priced $11 to $16.

Owner Graciella Checchini, a Mexico City native who married a Venetian and lived in Italy, imported Gonzales to concoct his fancy Mexican dishes at the two-year-old Rondo. Checchini plans to open an upscale Mexican restaurant on Melrose Avenue, next door to Rondo, following her once-a-week Mexican menu tests. —Richard Martin

Brinker back at MUFSO, details page 2. EAT award deadline July 13, page 16.

NEWS DIGEST

3.2

WALL STREET UPDATE

Index rises to 205.7

NEW YORK — The *Nation's Restaurant News* Stock Index rose 3.2 points in the week ended June 12, closing at 205.7. Price-change winners beat the losers by nearly 2 to 1.

(Full story and tables, pages 62-63)

Domino's adds TV system

ANN ARBOR, Mich. — Domino's said it has launched its own satellite television network, complete with studios and 10 local receiving stations, to better communicate with and train unit-level staffers. The 4,000-unit pizza chain's distribution business operates the network.

Po Folks rolls breakfast

NASHVILLE, Tenn. — The 129-unit Po Folks family restaurant chain is rolling out a breakfast program that generated more than $3,000 weekly at test sites, analysts said. Po Folks is also launching an advertising campaign focusing on a 15-minute express lunch and an array of broiled and baked dinner entrées.

Dominis hits mainland

NEWPORT BEACH, Calif. — Former Hawaii state senator Andy Anderson is opening a 500-seat version here of his upscale John Dominis showplace restaurant in Honolulu. The $18 million, 20,000-square-foot John Dominis will feature indoor waterfalls and ponds stocked with fish and shellfish.

BK shuffles execs

MIAMI — Realigning management in the wake of layoffs, Burger King Corp. has promoted Joel J. Weiss from senior vice president of strategic planning to the new posts of chief administrative officer and executive vice president of strategic analysis. George Mileusnic, formerly grain merchandising controller for Pillsbury Co., Burger King's parent, was named the burger chain's senior vice president and controller.

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Hyatt to operate 'care centers'

Elderly housing offers full-service restaurants

CHICAGO — With few growth opportunities remaining in its core business, Hyatt Corp., the luxury hotel chain, is branching into management of restaurants and residences for elderly Americans.

Hyatt has entered into a joint venture with Forest City Enterprises Inc., a Cleveland-based real-estate company, to acquire, develop, and operate specialty residential complexes for persons 60 years of age and older. The facilities, which are known as congregate care centers, will each feature a single full-service restaurant.

The restaurant will provide at least one meal daily to residents as part of their rent. The care centers might also offer meal plans that include two or three meals per day, according to a Hyatt spokeswoman.

In addition, residents and their guests can dine à la carte at the restaurants.

A number of major companies are also taking a stab at the housing-for-elderly market.

Hyatt has not yet decided whether the dining places will also be open to the public, the spokeswoman said.

"Numbers show that there are a lot of people over age 60 who want to leave their two-story homes with lawns to mow and roofs to fix but who aren't ready for a nursing home," the spokeswoman said in explaining Hyatt's move into congregate care. "There's a gap out there ready to be filled."

A number of other major hospitality companies are also taking a stab at the housing-for-the-elderly market. Marriott Corp., the hotel and restaurant operator, recently launched a new division called Lifecare, to operate continuing-care centers that include full-service dining places.

TW Services, which operates Canteen Corp., a contract feeder, and Spartan Food Systems, a Hardee's franchisee, moved into the continuing-care market last year through the acquisition of a company called American Medical Services.

ARA Services, a contract feeder, also operates nursing homes and continuing-care facilities.

The joint venture with Forest City is the latest step in Hyatt's diversification beyond the luxury hotel market.

"There isn't that much room left to grow in terms of building luxury hotels in downtown areas. We're in most of the downtown areas where we want to be," said the spokeswoman for Hyatt, which operates 120 urban lodging properties.

Shortly before revealing its agreement with Forest City, Hyatt announced the formation of a new resort division with a $1.5 billion budget for building destination properties in the United States and the Caribbean during the next five years.

Hyatt has a minimal presence in the resort market, having limited its development efforts largely to urban markets.

Earlier this year, privately owned Hyatt branched into the development and operation of downtown dining clubs and suburban country clubs. The hotel chain formed a Dallas-based affiliate called Club Development Interests, which acquired Club Development Inc., a well-known club operator.

In late 1985 Hyatt expanded its lodging arsenal with the development of two smaller hotel concepts with scaled-down food-service operations. The properties feature a single American restaurant and a combination deli-and-retail-outlet.

In contrast, the chain's Hyatt and Hyatt Regency hotels typically feature two or three full-service restaurant and extensive banquet facilities.

The hotel operator has not yet determined what style of restaurant will be included in the congregate care facilities, she said.

Hyatt and Forest City plan to jointly develop the care centers in the Midwest and Northeast, the spokeswoman added.

Forest City is a major developer of shopping centers, office buildings, and apartments in the Midwest. The publicly held company also operates Forest City retail home centers.

Dolly Parton buys Hawaii restaurant

By Richard Martin

HONOLULU — Entertainer Dolly Parton has purchased the defunct Jake's dinnerhouse in Hawaii Kai, where she plans to launch the renamed restaurant in September after it is remodeled.

She reportedly paid more than $750,000 for the 350-seat, 7,000-square-foot waterfront property in the Kuapa Kai Center. Plans call for the addition of a boat dock and for expansion of the upstairs lounge for entertainment.

The restaurant will feature lunch, "upscale" dinner, dancing, and performers from Hawaii and the mainland. New decor will project a "Hawaiian plantation" theme, according to a spokeswoman for Parton's Blue Indigo Enterprises. The Honolulu company is operated by the singer's Hawaii partner, Heine Fountain.

Parton, who also owns the Dollywood theme park in Pigeon Forge, Tenn., has registered the name D.P.'s with the state of Hawaii. However, a spokesman said the restaurant might be renamed.

Jake's was shuttered in January after a year's operation. The sellers, Jake's Hawaii Inc., also sold to a franchisee the still-operating original Jake's in downtown Honolulu.

Dolly Parton

Brinker to moderate MUFSO panel

NEW YORK — Norman Brinker, chairman and chief executive of Dallas-based Chili's, will again be the moderator of the annual presidents' panel at *Nation's Restaurant News'* Multi-Unit Food Service Operators (MUFSO) conference Sept. 27-30 in the Century Plaza Hotel, Los Angeles.

MUFSO '87

Brinker, founder of Steak & Ale, was president of the Pillsbury restaurant group in the late 1970s. He was also the chairman of Burger King. In 1982, he was MUFSO Operator of the Year.

Chief executives participating in the three-hour presidents panel Wednesday morning, Sept. 30, are Herman Cain, president of Godfather's Pizza; Jim Collins, chairman of Collins Foods and 1986 MUFSO Operator of the Year; Jim Peterson, Whataburger president and 1980 MUFSO Operator of the Year; Donald Pierce, president of Denny's; Max Pine, president of Restaurant Associates; Leonard Roberts, president of Arby's, and Robert Rosenberg, chairman of Dunkin' Donuts.

Brinker

Further program and registration details on MUFSO, themed to "Winning Tomorrow's Customer," can be obtained from *NRN's* MUFSO coordinator, Chris Hernandez, at (212)371-9400, ext. 282 or 283.

FINANCIAL NEWS

NRN stock index climbs 3.2 points, finishes week at 205.7

NEW YORK — As broader indexes of market activity regained upward momentum, the *Nation's Restaurant News* Index of 84 stocks rose 3.2 points in the week ended June 12 and closed at 205.7.

The Dow Jones Industrial Average of 30 blue chips, recording no down session in the week, finished 51.58 points higher, at 2,377.73. Analysts said positive economic news, such as the shrinking of the U.S. trade deficit, the small rise in the Producer Price Index, and the stabilizing of the dollar, buoyed investors.

On *NRN*'s complete stock listing—representing 159 restaurant, lodging, diversified, and food-service manufacturing and distributing companies—88 rose in price, 45 fell, and 26 stayed the same.

Compared with their previous 12-week trading averages, 51 issues changed hands at higher rates, while 106 were less active, and two were unchanged.

Taco Villa was a leading percentage price gainer, rising 63 cents, to $3, on low volume. The company said it was selling 16 Texas units to Taco Bueno.

Carl Karcher was another top price-advancer, gaining $4, to $27.25. The California-based burger chain reported a 378-percent year-to-year first-quarter increase in net profit, to $4.2 million, and a 3-for-2 stock split. Karcher was also one of the leading volume surgers: 836,500 shares bought and sold, 245 percent above average.

Po Folks, the family-restaurant chain that recently announced the rollout of a breakfast program, also traded heavily—314 percent above average, at 166,900 shares. The price was unchanged, at $2.63.

Pancho's Mexican Buffet led all volume surgers: 907,300 shares changed hands, 622 percent above the norm. The Mexican-style cafeteria chain said it was offering 700,000 common shares, at $13.125 each, to raise capital to build new units. The price fell 50 cents, to $13.25.

Closing the week at new 52-week price highs were Pizza Inn, up $1.38, to $16.38; Pantera's, $1.38, to $13; and Associated Hosts, 13 cents, to $10.50.

Dropping to new yearly lows were Shoney's South, down $1.13, to $10.50; Vicorp, 50 cents, to $9.75; and Taco Viva, 25 cents, to $1.25.

VOLUME TREND LEADERS

Pancho Mex Buffet	M	622.8	Vie de France	M	130.4
Po-Folks	M	314.3	Natl Pizza	M	120.6
Karcher Carl	M	245.5	Staley Cont	N	109.3
Old Fashion Fd	M	233.3	Alco Standard	N	107.9
Ark Restaur	A	150.0	Restec	O	100.0

TOP PERCENTAGE PRICE GAINERS

Maverick Rest	M	33.3	Ark Restaur	A	14.7
Taco Villa	M	26.3	Vie de France	M	12.8
Bridgford Fds	M	21.9	Panteras Cp	M	11.8
Karcher Carl	M	17.2	Holiday Cp	N	9.9
Allegheny Bev	M	14.8	Quaker Oats	N	9.9

TOP PERCENTAGE PRICE LOSERS

Taco Viva	M	- 16.7	Horn & Hardart	A	- 8.2
Hambrg Hamlet	M	- 11.6	Burger Kg MLP	N	- 7.1
Sea Galley	M	- 11.5	RAX Restaurants	M	- 6.7
Rudy's Restaurant	M	- 10.5	Ritzys G D	M	- 6.3
Shoney's South	M	- 9.7	Morgan's Food	A	- 6.3

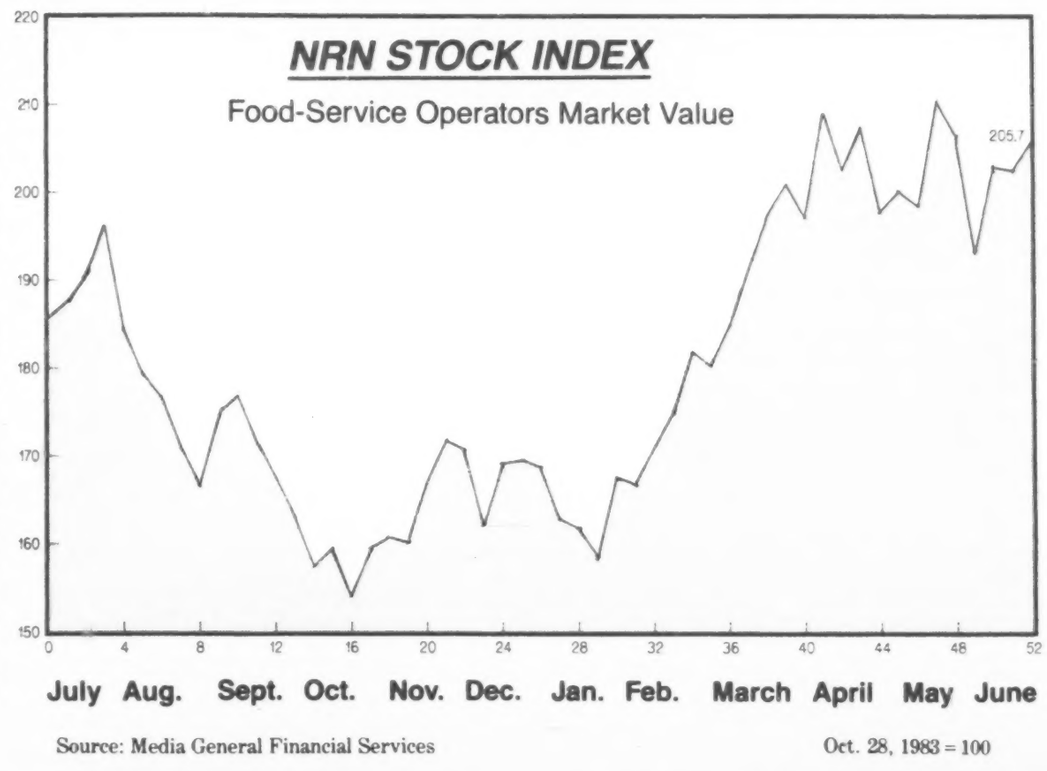
All figures represent weekly percentage change

Restaurants - NRN Stock Index Issues

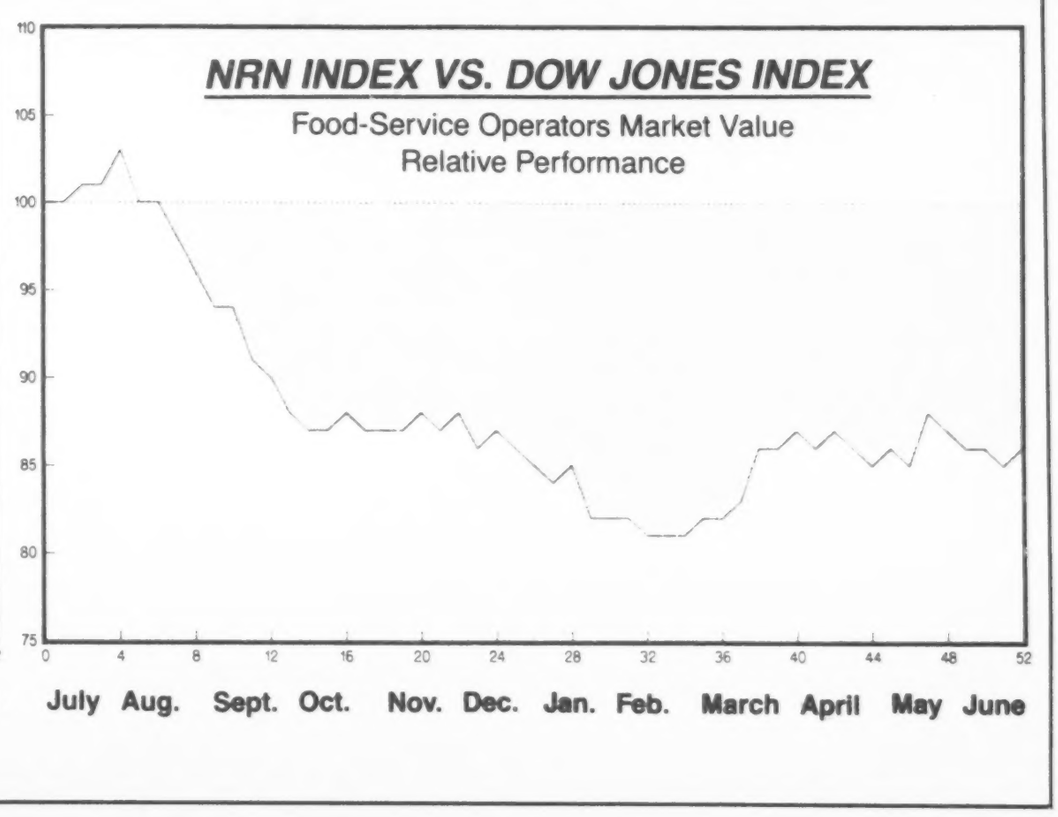
Company and Market	6-12-87 Close	Weekly Change Amt.	Weekly Change Pct.	Weekly Range High	Weekly Range Low	52-Week Range High	52-Week Range Low	Volume Weekly Shares Traded Total	Volume Weekly Shares Traded % Out	Volume 12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Am Restaurants ..... M	1.00	.00	.0	1.50	1.00	3.63	1.00	19	.08	.10	- 20.0	NE	.00	.0	.....	9 mos.	10-86	4.8	5.4	(.3)	(.2)	(.15)	(.06)	14.2	15.8	(.7)	(.1)	(.32)	(.02)
Ark Restaur ..... A	4.88	.63	14.7	4.88	4.25	11.50	3.25	388	1.00	.40	150.0	NE	.00	.0	.....	6 mos.	03-87	6.6	5.8	.4	.1	.10	.06	12.5	11.2	.3	.3	.08	.13
Assoc Hosts ..... M	10.50	.13	1.2	10.50	10.25	10.50	8.00	270	.60	1.02	- 41.2	NE	.12	1.1	.....	6 mos.	03-87	17.9	21.1	.6	.3	.14	.06	35.8	42.3	1.1	.5	.24	.11
Bob Evans Farms ..... M	26.38	.63	2.4	26.50	26.00	27.25	18.00	1,017	.45	.62	- 27.4	40.6	.28	1.1	NEW	fiscal	04-87	92.7	65.5	5.6	4.9	(.06)	.22	327.2	262.7	21.5	20.6	.65	.92
Bombay Palace ..... M	7.38	.13	1.7	7.50	7.25	8.50	4.00	368	2.04	2.51	- 18.7	24.6	.00	.0	.....	9 mos.	09-86	2.2	1.9	.3	.1	.06	.09	6.0	5.2	.4	.3	.20	.20
Burger Kg MLP ..... N	17.88	- 1.38	- 7.1	19.38	17.50	21.88	17.50	428	1.05	1.03	1.9	NA	1.89	10.6	.....		00-00	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Cainy Inc ..... M	10.13	- .38	- 3.6	10.38	10.13	12.13	6.75	666	1.40	3.15	- 55.6	NE	.16	1.6	.....	fiscal	02-87	21.3	21.0	(7.6)	NC	(1.61)	(.01)	77.5	67.8	(6.4)	2.7	(1.36)	.58
Capt Crab ..... M	.63	.00	.0	0.69	0.63	1.44	.56	1,270	.80	.88	- 9.1	31.3	.00	.0	.....	6 mos.	02-87	3.4	2.4	.0	.1	.00	.01	6.0	4.8	.2	NC	.01	NC
Chefs Intl ..... O	.38	.00	.0	0.41	0.38	.50	.09	1,405	.73	1.21	- 39.7	NE	.00	.0	.....	6 mos.	07-86	5.5	5.5	.0	NC	.00	NC	10.8	10.8	(.2)	NC	(.01)	NC
Chi-Chi's ..... M	7.38	.00	.0	7.88	7.38	10.50	6.50	11,000	4.06	3.12	30.1	NE	.00	.0	.....	9 mos.	01-87	70.6	66.0	(10.3)	2.1	(.38)	.08	217.5	195.8	(5.7)	10.1	(.21)	.38
Chili's Inc ..... M	30.63	.13	.4	31.13	30.25	35.63	18.75	1,870	3.32	5.99	- 44.6	27.6	.00	.0	.....	9 mos.	03-87	45.2	25.8	1.4	.8	.24	.16	129.3	75.6	4.5	3.1	.79	.60
Churchs Fr Ch ..... N	10.13	.13	1.3	10.13	9.88	17.00	9.50	7,116	1.90	2.80	- 32.1	30.7	.46	4.5	.....	3 mos.	03-87	85.7	103.2	.4	5.3	.01	.14	85.7	103.2	.4	5.3	.01	.14
Collins Foods ..... N	22.00	.75	3.5	22.25	21.13	23.38	14.13	1,158	.58	1.17	- 50.4	39.3	.12	.5	.....	9 mos.	01-87	167.7	129.3	4.0	2.8	.19	.14	519.7	398.5	19.3	14.2	.93	.70
Consol Prods ..... M	4.13	.13	3.1	4.13	4.13	5.00	2.63	3	.01	.24	- 95.8	8.8	.08	1.9	.....	6 mos.	03-87	25.8	24.4	.2	(.2)	.07	(.06)	45.7	43.8	.5	(.5)	.16	(.17)
Consul Rest ..... M	1.25	.00	.0	1.38	1.13	3.75	1.13	646	1.34	1.71	- 21.6	NE	.00	.0	.....	9 mos.	02-87	17.3	18.1	(.9)	(.6)	(.18)	(.12)	54.7	58.5	(1.3)	(1.6)	(.27)	(.34)
Cracker Barrel ..... M	18.00	- 1.00	- 5.3	19.00	18.00	19.00	9.66	700	1.31	1.00	31.0	22.8	.10	.6	.....	9 mos.	04-87	23.7	19.2	.9	.6	.16	.13	68.7	56.9	2.4	1.7	.45	.33
Cucos Inc ..... O	2.75	.00	.0	3.25	2.75	5.00	2.00	57	.27	.18	50.0	NE	.00	.0	.....	9 mos.	03-87	1.9	2.6	.0	(.1)	.00	(.03)	7.5	7.9	(.5)	.1	(.24)	.07
Dunkin Donuts ..... M	29.25	.50	1.7	29.50	28.50	37.13	27.00	625	.86	2.14	- 59.8	17.4	.32	1.1	.....	6 mos.	04-87	25.8	22.9	3.3	3.2	.44	.43	50.5	49.1	6.7	6.3	.90	.85
El Chico ..... M	5.75	.13	2.2	5.75	5.50	8.00	3.50	1,641	3.53	2.16	63.4	NE	.00	.0	.....	9 mos.	02-87	20.7	13.7	(3.5)	.4	(.74)	.09	62.4	65.7	(3.7)	2.0	(.79)	.43
El Pollo Asa ..... M	5.13	- .25	- 4.7	5.38	5.13	8.13	4.63	881	2.35	2.40	- 2.1	73.2	.00	.0	.....	fiscal	03-87	3.8	1.3	.1	NC	.02	(.01)	10.9	4.8	.3	.1	.07	.03
Famous Rest ..... M	2.56	- .06	- 2.4	2.63	2.56	3.00	1.69	887	1.48	1.76	- 15.9	NE	.00	.0	.....	3 mos.	03-87	22.4	18.3	.4	.2	.07	.03	22.4	18.3	.4	.2	.07	.03
Fast Food Oper ..... O	.28	.00	.0	0.38	0.28	.69	.25	85	.14	.28	- 50.0	NE	.00	.0	.....	fiscal	12-86	1.8	2.2	(.4)	NC	(.06)	NC	7.6	8.1	(.5)	.1	(.08)	.02
Foodmaker ..... N	13.75	1.00	7.8	14.38	12.63	14.38	11.00	2,407	1.93	1.15	67.8	16.8	.00	.0	.....	6 mos.	03-87	139.0	135.3	3.6	2.3	.31	.21	309.2	270.6	4.0	4.6	.40	.42
Frisch's ..... A	30.50	- .38	- 1.2	30.88	30.00	40.66	30.00	121	.26	.37	- 29.7	43.6	.22b	.7	.....	9 mos.	02-87	30.3	28.4	.2	.2	.05	.04	106.6	99.5	1.8	1.7	.37	.37
Fuddruckers Inc ..... M	2.00	.00	.0	2.06	1.88	4.25	1.38	838	1.24	2.88	- 56.9	NE	.00	.0	.....	3 mos.	03-87	13.5	16.4	.4	(2.0)	(.06)	(.29)	13.5	16.4	.4	(2.0)	(.06)	(.29)
Hambrg Hamlet ..... M	4.75	- .63	- 11.6	4.75	4.75	7.75	4.00	2	.01	.29	- 96.6	29.7	.00b	.0	.....	fiscal	03-87	12.0	10.7	.1	.6	.04	.26	44.8	38.9	.5	1.7	.16	.60
Intl Dairy Queen a ..... M	30.00	.75	2.6	30.50	29.25	35.00	22.00	548	.57	.41	39.0	21.4	.00	.0	.....	3 mos.	02-87	42.7	36.4	1.7	1.2	.18	.03	42.7	36.4	1.7	1.2	.18	.03
Intl Kings Tab ..... M	15.50	.00	.0	16.00	15.50	28.75	14.00	576	1.99	3.41	- 41.6	16.7	.00	.0	.....	9 mos.	03-87	28.2	26.9	.5	1.5	.09	.50	69.1	64.8	1.7	3.2	.60	1.10
JB Restaurant ..... M	5.88	.25	4.4	5.88	5.50	8.25	5.00	1,624	3.29	3.27	.6	49.0	.00	.0	.....	6 mos.	03-87	21.6	23.9	(1.0)	(4.2)	(.15)	(.85)	43.8	47.4	(.7)	(4.6)	(.15)	(.94)
Jerrico Inc ..... M	22.25	- .75	- 3.3	22.88	22.00	25.38	17.88	3,437	1.61	3.12	- 48.4	17.0	.16	.7	.....	9 mos.	03-87	148.0	136.9	5.5	5.8	.27	.27	444.9	416.9	18.1	18.1	.87	.85
Kapok Cp ..... A	4.25	.00	.0	4.38	4.00	5.63	2.00	280	1.14	.86	32.6	NE	.00	.0	.....	6 mos.	03-87	4.0	4.0	.5	NC	.17	NC	6.7	6.5	.1	(.5)	.03	(.21)
Karcher Carl ..... M	27.25	4.00	17.2	28.63	23.88	27.75	13.63	8,365	11.78	3.41	245.5	NE	.00	.0	.....	fiscal	01-87	74.5	73.0	(11.3)	1.2	(1.59)	.17	315.3	322.7	(7.1)	5.0	(1.00)	.71
Lifestyle Rest ..... A	.94	- .06	- 6.3	1.00	0.94	1.94	.69	144	.25	.70	- 64.3	NE	.00	.0	.....	3 mos.	01-87	13.9	17.5	(1.8)	(.4)	(.31)	(.08)	13.9	17.5	(1.8)	(.4)	(.31)	(.08)
Luby's Cafe ..... N	30.38	.25	.8	31.00	30.50	32.88	25.00	610	.33	.49	- 32.7	24.3	.44	1.4	.....	6 mos.	02-87	55.2	50.7	5.6	4.8	.31	.26	110.4	102.2	10.9	9.7	.60	.53
Marcus Corp ..... M	16.00	- .50	- 3.0	16.75	16.00	19.84	13.44	69	.09	.25	- 64.0	15.2	.22	1.4	.....	9 mos.	02-87	31.9	28.9	.8	.8	.09	.10	104.5	97.2	5.6	6.2	.72	.80
Marriott Corp ..... N	40.63	1.00	2.5	40.63	39.25	43.75	27.38	10,860	.82	1.22	- 32.8	28.0	.16	.4	.....	3 mos.	03-87	1411.6	1031.5	40.7	34.2	.30	.25	1411.6	1031.5	40.7	34.2	.30	.25
Maverick Rest ..... M	1.00	.25	33.3	1.00	1.00	2.13	.63	11	.02	.14	- 85.7	NE	.00	.0	.....	3 mos.	04-87	3.4	3.5	.0	NC	.01	.01	3.4	3.5	.0	NC	.01	.01
Max & Erma's ..... O	2.00	.00	.0	2.38	2.00	2.63	1.25	39	.26	.48	- 45.8	NM	.00	.0	.....	3 mos.	01-87	4.4	5.1	.1	(.2)	.08	(.11)	4.4	5.1	.1	(.2)	.08	(.11)
McDonald's Cp ..... N	85.13	3.00	3.7	85.50	81.25	85.50	55.38	20,250	1.59	1.98	- 19.7	22.2	.75	.9	.....	3 mos.	03-87	1068.4	941.4	106.0	94.1	.83	.73	1068.4	941.4	106.0	94.1	.83	.73
McFaddin Ven ..... A	1.00	.00	.0	1.13	0.94	4.88	.88	249	.47	.47	.0	NE	.00	.0	.....	3 mos.	02-87	13.9	17.9	(3.5)	NC	(.66)	.01	13.9	17.9	(3.5)	NC	(.66)	.01
Morrison Inc ..... M	28.50	- .25	- .9	28.75	28.13	29.25	21.13	1,243	.87	1.37	- 36.5	32.4	.48b	1.7	.....	9 mos.	02-87	147.6	132.4	5.1	4.1	.35	.29	433.4	385.0	16.1	14.4	1.12	1.00
Morgan's Food ..... A	1.88	- .13	- 6.3	2.00	1.88	2.75	1.25	187	.19	.39	- 51.3	23.4	.00	.0	.....	fiscal	02-87	6.6	4.9	.2	(.3)	.02	(.06)	20.7	16.7	.7	(.1)	.08	(.01)
Jamco Inc ..... O	.94	.00	.0	1.06	0.94	1.25	.38	306	.64	.93	- 31.2	NE	.00	.0	.....	6 mos.	03-87	8.1	8.6	(.1)	(.2)	(.02)	(.05)	13.0	14.6	.0	(.5)	(.01)	(.10)
Nathans ..... M	8.25	.00	.0	8.25	8.25	8.25	4.00	33	.15	.71	- 78.9	20.6	.07	.8	.....	fiscal	03-87	4.9	3.4	(.1)	(.4)	(.05)	(.19)	23.3	22.2	.9	.6	.40	.24
Natl Pizza ..... M	17.50	.25	1.4	17.75	17.25	18.25	13.00	555	.75	.34	120.6	19.9	.00	.0	.....	fiscal	03-87	31.7	15.9	2.4	1.2	.23	.15	96.5	63.1	7.4	5.4	.88	.71
Old Fashion Fd ..... M	5.25	.19	3.7	5.50	5.00	5.50	4.25	275	2.00	.60	233.3	12.5	.00	.0	.....	9 mos.	02-87	4.3	3.6	.1	.1	.10	.10	12.3	11.0	.4	.4	.31	.31
Old Spag Wrehse ..... M	6.50	.50	8.3	6.50	6.00	6.75	3.25	109	.73	.99	- 26.3	NE	.00	.0	.....	9 mos.	03-87	4.5	3.8	.2	.1	.15	.05	13.2	11.0	.5	.3	.34	.20
Pancho Mex Buffet ..... M	13.25	- .50	- 3.6	13.50	13.13	15.75	9.50	9,073	22.19	3.07	622.8	20.4	.13b	1.0	.....	6 mos.	03-87	11.4	10.0	.6	.5	.15	.12	22.2	19.2	1.1	.9	.26	.21
Panteras Cp ..... M	13.00	1.38	11.8	13.00	11.25	13.00	5.00	3,601	6.42	3.37	90.5	43.3	.00	.0	.....	9 mos.	03-87	6.4	7.9	.7	(13.5)	.11	(2.56)	18.5	25.8	1.5	(16.6)	.25	(3.16)
Perkin Fam ..... N	11.00	.75	7.3	11.00	10.25	13.13	10.13	892	.88	.47	87.2	25.0	.00	.0	.....	3 mos.	03-87	31.1	22.9	1.4	NC	.14	NC	31.1	22.9	1.4	NC	.14	NC
Piccadilly Caf ..... M	20.25	.00	.0	20.25	19.75	25.75	18.75	143	.15	.82	- 81.7	32.7	.48	2.4	.....	9 mos.	03-87	NC	49.7	(4.8)	2.3	(.51)	.24	51.5	153.3	1.9	8.3	.20	.88
Pizza Inn ..... A	16.38	1.38	9.2	16.38	15.13	16.38	8.50	753	2.27	3.75	- 39.5	NE	.08	.5	.....	3 mos.	03-87	43.3	48.7	(1.2)	(.1)	(.35)	(.05)	43.3	48.7	(1.2)	(.1)	(.35)	(.05)
Po-Folks ..... M	2.63	.00	.0	2.75	2.63	9.00	2.63	1,669	3.77	.91	314.3	NE	.00	.0	.....	6 mos.	03-87	35.5	39.0	(1.9)	(2.0)	(.45)	(.43)	73.8	77.5	(3.7)	(2.8)	(.85)	(.62)
RAX Restaurants ..... M	5.25	- .38	- 6.7	5.38	5.25	8.63	4.63	374	.53	1.02	- 48.0	NE	.00	.0	.....	9 mos.	04-87	30.7	29.5	.3	(.2)	.04	(.02)	89.9	90.9	(3.4)	(.2)	(.49)	(.02)
Rest Assoc B ..... A	11.75	.75	6.8	11.75	10.75	12.00	8.13	280	.90	.62	45.2	9.6	.30	2.6	.....	3 mos.	03-87	57.3	40.8	2.2	.3	.40	.07	57.3	40.8	2.2	.3	.40	.07
Rest Mgmt ..... M	10.25	.50	5.1	10.25	10.00	13.31	7.25	335	.80	.97	- 17.5	20.9	.07	.7	NEW	6 mos.	04-87	10.5	9.3	.7	.5	.16	.14	23.1	20.7	1.4	1.1	.33	.28
Restec ..... O	2.75	.00	.0	3.50	2.75	3.00	2.75	7	.04	.02	100.0	NE	.00	.0	NEW	9 mos.	03-87	1.6	1.6	(.1)	(.1)	(.08)	(.07)	5.4	4.8	(.2)	(.3)	(.14)	(.16)
Ritzys G D ..... M	.94	- .06	- 6.3	1.00	0.88	1.94	.88	148	.24	.43	- 44.2	NE	.00	.0	.....	3 mos.	03-87	2.0	2.1	(.2)	(.4)	(.03)	(.06)	2.0	2.1	(.2)	(.4)	(.03)	(.06)
Rudy's Restaurant ..... M	4.25	- .50	- 10.5	4.50	4.25	7.63	3.50	167	.47	.56	- 16.1	NE	.00	.0	.....	6 mos.	03-87	4.8	3.9	.1	(.2)	.03	(.08)	9.2	7.9	.1	(.4)	.04	(.16)
Rusty Pelican ..... M	7.38	- .13	- 1.7	7.38	7.13	10.00	5.00	132	.47	1.44	- 67.4	46.1	.00	.0	.....	9 mos.	04-87	14.9	13.8	.3	(.6)	.09	(.20)	40.5	41.0	.4	(.2)	.14	(.05)
Ryans Family ..... M	13.75	- .38	- 2.7	14.38	13.75	14.63	6.56	11,128	2.14	4.40	- 51.4	59.8	.00	.0	.....	3 mos.	03-87	32.5	21.2	3.7	2.3	.07	.05	32.5	21.2	3.7	2.3	.07	.05
Sandwich Chef ..... M	5.75	- .13	- 2.1	5.88	5.75	9.25	5.25	30	.24	1.75	- 86.3	NE	.00	.0	.....	9 mos.	03-87	7.2	7.6	.1	.2	.09	.14	22.1	22.0	(1.2)	.5	(.95)	.37
Sbarro Inc ..... A	21.63	1.00	4.8	21.75	19.50	23.88	11.00	803	.92	.69	33.3	35.5	.00	.0	.....	3 mos.	03-87	16.6	10.1	1.0	.7	.12	.09	16.6	10.1	1.0	.7	.12	.09
Sea Galley ..... M	2.88	- .38	- 11.5	3.25	2.88	4.25	1.88	534	1.84	2.29	- 19.7	NE	.00	.0	.....	3 mos.	03-87	12.8	14.8	.1	NC	.04	.01	12.8	14.8	.1	NC	.04	.01
Shoney's Inc ..... M	26.88	- .13	- .5	27.25	26.88	33.25	24.00	9,718	2.68	1.55	72.9	21.8	.16	.6	NEW	6 mos.	04-87	161.6	146.9	12.4	10.8	.34	.30	355.9	318.6	23.8	20.7	.65	.57
Shoney's South ..... M	10.50	- 1.13	- 9.7	11.50	10.50	16.50	10.50	1,080	1.50	2.43	- 38.3	15.2	.00	.0	.....	3 mos.	03-87	60.6	55.8	.2	1.3	.03	.22	60.6	55.8	.2	1.3	.03	.22
SIS Cp ..... M	5.50	.00	.0	5.50	5.00	8.00	4.25	25	.16	.42	- 61.9	NE	.00	.0	.....	3 mos.	03-87	3.4	3.3	(.3)	NC	(.22)	(.02)	3.4	3.3	(.3)	NC	(.22)	(.02)
Sizzler Rest ..... M	20.50	1.00	5.1	21.00	19.75	23.25	13.75	1,021	.60	1.19	- 49.6	27.0	.00	.0	.....	9 mos.	01-87	56.7	43.9	2.5	2.2	.14	.15	173.3	134.3	9.2	8.3	.54	.54
Skippers ..... M	8.50	- .25	- 2.9	9.00	8.50	10.38	7.38	65	.24	.67	- 64.2	NE	.08	.9	.....	3 mos.	03-87	17.7	18.2	.4	.2	.15	.09	17.7	18.2	.4	.2	.15	.09
So Hospitality ..... M	2.25	- .13	- 5.3	2.25	2.25	5.00	2.13	303	.61	.82	- 25.6	NE	.00	.0	.....	9 mos.	02-87	9.8	12.1	(1.1)	(.6)	(.23)	(.11)	32.3	37.5	(.9)	.5	(.19)	.11
Stuff Yer Face ..... O	.13	.00	.0	0.19	0.13	.25	.13	160	.11	.16	- 31.3	NE	.00	.0	.....	9 mos.	12-86	.6	.7	.0	(.6)	.00	(.04)	1.9	2.4	.0	(.9)	.00	(.06)
Swensens Inc ..... O	.88	.00	.0	1.06	0.88	1.50	.63	44	.10	.31	- 67.7	NE	.00	.0	.....	fiscal	12-86	1.1	2.0	(1.0)	(.3)	(.33)	(.09)	8.5	10.0	(1.2)	(.5)	(.38)	(.11)
Sybra Inc ..... M	12.75	.00	.0	13.00	12.75	13.50	10.00	129	.63	.75	- 16.0	10.9	.00	.0	.....	•	03-87	NC	NC	NC	NC	NC	NC	15.6	NC	.7	NC	.27	NC
Taco Villa ..... M	3.00	.63	26.3	3.00	3.00	4.50	2.00	20	.02	.06	- 66.7	NE	.00	.0	.....	3 mos.	03-87	20.2	20.9	.2	(.4)	.03	(.04)	20.2	20.9	.2	(.4)	.03	(.04)
Taco Viva ..... M	1.25	- .25	- 16.7	1.63	1.25	2.75	1.25	110	.33	.68	- 51.5	NE	.00	.0	.....	9 mos.	02-87	4.5	4.6	(.3)	(.1)	(.09)	(.01)	15.6	15.6	(.8)	(1.3)	(.24)	(.36)
TGI Friday's ..... N	9.63	.13	1.3	9.75	9.38	10.75	6.50	400	.35	.65	- 46.2	56.6	.00	.0	.....	3 mos.	03-87	92.6	83.7	2.6	1.0	.15	.06	92.6	83.7	2.6	1.0	.15	.06
TCBY Enterprises ..... M	16.25	.25	1.6	16.25	16.00	26.38	10.50	3,485	1.35	3.07	- 56.0	49.2	.00	.0	.....	3 mos.	02-87	7.8	4.6	1.4	.8	.05	.03	7.8	4.6	1.4	.8	.05	.03
TW Services ..... N	18.00	- .25	- 1.4	18.38	17.25	18.63	14.13	9,005	1.85	2.46	- 24.8	58.1	.05	.3	.....	3 mos.	03-87	496.1	429.0	8.9	7.6	.18	.14	496.1	429.0	8.9	7.6	.18	.14
Twistee Treat ..... M	2.56	- .06	- 2.4	2.69	2.56	4.56	1.94	2,301	1.28	3.32	- 61.4	NE	.00	.0	.....	9 mos.	10-86	.7	.4	(.5)	(.4)	(.03)	(.07)	2.0	1.5	(2.0)	(1.0)	(.11)	(.07)
USACafes ..... A	9.00	- .13	- 1.4	10.00	9.00	10.50	6.50	632	.97	1.13	- 14.2	10.5	.29	3.2	.....	fiscal	09-86	3.2	4.7	3.1	.8	.47	.14	18.1	18.7	5.6	2.5	.86	.40
Vicorp Restaurants ..... M	9.75	- .50	- 4.9	10.25	9.75	21.00	9.75	1,058	1.24	3.60	- 65.6	NE	.00	.0	.....	3 mos.	01-87	104.6	128.7	7.4	(1.0)	.71	(.12)	104.6	128.7	7.4	(1.0)	.71	(.12)
Wendys Intl ..... N	10.25	.13	1.2	10.50	9.88	16.13	9.00	17,408	1.82	2.16	- 15.7	NE	.24	2.3	.....	3 mos.	03-87	256.6	274.7	(6.8)	16.0	.07	.17	256.6	274.7	(6.8)	16.0	.07	.17
Wstn Steer ..... M	14.75	.75	5.4	15.25	14.00	16.25	11.00	252	1.35	1.61	- 16.1	16.2	.20	1.4	.....	fiscal	02-87	21.1	17.1	.4	.5	.16	.34	62.9	52.9	1.7	1.7	.91	1.08
Winners Cp ..... N	3.13	.13	4.2	3.25	3.00	5.50	2.63	181	.45	.80	- 43.8

FINANCIAL NEWS

NOTES AND EXPLANATIONS: Market: N—New York Stock Exchange. A—American Stock Exchange. O—NASDAQ Over-The-Counter. M—NASDAQ National Market. **Reporting Period:** 3 mos.—First quarter of fiscal year. 6 mos.—First six months of fiscal year. 9 mos.—First nine months of fiscal year. fiscal—Fiscal year. NEW—New report since last issue. **General Field Footnotes:** NA—Not available or not applicable. NC—Data required for calculation currently incomplete in our files. NE—Negative earnings invalidate calculations. NM—No meaningful figure. a—stock dividend. b—cash plus stock dividend. **The Charts:** The *NRN* Stock Index calculates the per cent change in the market value of food-service operators since Oct. 28, 1983. The *NRN* Stock Index vs. Dow Jones Index calculates the relative performance of the two indexes from their levels of 52 weeks ago.



Source: Media General Financial Services



Oct. 28, 1983 = 100

Company and Market	6-12-87 Close	Weekly Price Change Amt.	Weekly Price Change Pct.	Weekly Price Range High	Weekly Price Range Low	52-Week Price Range High	52-Week Price Range Low	Weekly Volume Shares Traded Total	Weekly Volume Shares Traded % Out	12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Hotels, Motels, and Casinos																													
Brock Hotel ..... N	9.50	.50	5.6	9.50	9.00	12.50	7.50	284	.43	1.18	- 63.6	NE	.00	.0	.....	3 mos.	03-87	46.4	49.0	1.3	1.2	.17	.08	46.4	49.0	1.3	1.2	.17	.08
Club Med ..... N	25.50	1.00	4.1	25.88	24.25	31.00	21.25	461	.34	.37	- 8.1	19.6	.20	.8	.....	3 mos.	01-87	97.1	85.4	5.6	5.2	.41	.38	97.1	85.4	5.6	5.2	.41	.38
Golden Nugget ..... N	10.00	.00	.0	10.25	9.75	14.63	9.13	5,731	1.66	1.31	26.7	2.7	.00	.0	.....	3 mos.	03-87	178.8	87.2	134.3	3.5	3.78	.11	178.8	87.2	134.3	3.5	3.78	.11
Hilton Hotels ..... N	87.63	2.00	2.3	87.75	85.25	91.75	62.75	1,346	.54	1.00	- 46.0	21.0	1.80	2.1	.....	3 mos.	03-87	199.8	158.8	24.0	17.4	.96	.70	199.8	158.8	24.0	17.4	.96	.70
Holiday Cp ..... N	26.38	2.38	9.9	26.50	22.50	26.50	11.63	18,284	7.81	7.54	3.6	NA	.00	.0	.....		00-00	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
La Quinta Inns ..... N	13.25	.38	2.9	13.63	12.88	16.25	11.25	1,262	.92	.88	4.5	31.5	.00	.0	.....	9 mos.	02-87	37.1	39.0	3.4	(1.3)	.25	(.09)	133.2	132.0	3.9	3.9	.28	.27
Prime Mtr Inns ..... N	42.38	2.00	5.0	42.50	40.00	46.50	24.50	5,633	1.93	2.33	- 17.2	37.5	.08	.2	.....	6 mos.	12-86	10.4	79.6	(.3)	8.3	(.01)	.31	100.5	154.1	11.5	16.1	.39	.61
Ramada Inc ..... N	8.88	.75	9.2	9.13	7.88	9.50	6.00	23,991	6.04	3.78	59.8	32.9	.00	.0	.....	fiscal	12-86	176.6	138.7	1.7	2.3	.05	.06	627.0	583.2	10.3	13.8	.27	.37
Resorts Intl A ..... A	56.00	.13	.2	57.00	54.63	72.50	42.75	980	1.73	2.11	- 18.0	NE	.00	.0	.....	3 mos.	03-87	116.1	111.5	(2.8)	(5.0)	(.49)	(.78)	116.1	111.5	(2.8)	(5.0)	(.49)	(.78)
Servico Inc ..... M	16.00	- .25	- 1.5	16.75	16.00	24.25	15.75	57	.15	.34	- 55.9	NM	.00	.0	.....	*	03-87	NC	NC	NC	NC	NC	NC	135.9	NC	2.0	NC	.52	NC
Sonesta Intl ..... M	15.50	- 1.00	- 6.1	15.50	15.50	22.00	11.00	4	.01	.06	- 83.3	2.4	.20	1.3	.....	3 mos.	03-87	11.9	13.2	(1.2)	(4.4)	(.40)	(1.45)	11.9	13.2	(1.2)	(4.4)	(.40)	(1.45)
Utd Inns ..... N	35.13	2.13	6.4	35.25	33.00	47.75	32.38	280	1.06	1.06	.0	NE	.00	.0	.....	6 mos.	03-87	41.8	41.1	(1.0)	(2.8)	(.36)	(.90)	82.5	81.5	(3.2)	(.2)	(1.21)	.07
Other Companies with Food-Service Operations																													
Allegheny Bev ..... M	12.63	1.63	14.8	12.75	11.13	23.38	4.75	8,000	9.75	11.01	- 11.4	NE	.00	.0	.....	9 mos.	12-86	231.7	298.3	(40.3)	2.0	(4.91)	(.92)	819.5	828.1	(50.9)	76.0	(6.20)	10.31
Benihana Natl ..... M	4.75	.38	8.6	4.75	4.38	10.25	3.38	448	1.31	2.73	- 52.0	NE	.00	.0	.....	9 mos.	12-86	13.7	14.6	(1.5)	(.8)	(.46)	(.26)	59.7	58.3	(4.9)	.4	(1.44)	.13
Disney Walt Co ..... N	67.50	3.00	4.7	69.00	64.63	69.00	36.00	20,763	1.59	1.56	1.9	27.0	.32	.5	.....	6 mos.	03-87	766.3	592.4	91.2	51.8	.66	.38	1521.8	1096.6	181.0	86.5	1.32	.64
Flanigan Ents ..... A	5.63	- .25	- 4.3	5.75	5.63	6.75	3.50	59	.63	.60	5.0	43.3	.00	.0	.....	6 mos.	03-87	7.9	10.2	.3	NC	.41	.04	16.1	21.8	.8	1.1	.90	1.20
Gen Mills ..... N	57.25	1.75	3.2	57.50	54.88	57.50	37.38	14,510	1.65	1.81	- 8.8	22.4	1.28	2.2	.....	9 mos.	02-87	1311.3	1153.9	56.9	46.4	.64	.52	3839.0	3425.3	185.9	141.3	2.09	1.59
Grace W R ..... N	62.25	- .13	- .2	62.88	61.00	69.00	45.25	7,665	1.84	3.04	- 39.5	NE	2.80	4.5	.....	3 mos.	03-87	962.6	1250.5	39.3	(3.1)	.83	(.08)	962.6	1250.5	39.3	(3.1)	.83	(.08)
Hershey Foods ..... N	27.75	1.50	5.7	27.75	26.13	29.88	21.00	5,836	.65	.79	- 17.7	18.6	.54	1.9	.....	3 mos.	03-87	590.2	508.0	32.9	27.0	.36	.29	590.2	508.0	32.9	27.0	.36	.29
Horn & Hardart ..... A	12.63	- 1.13	- 8.2	13.63	12.50	19.25	10.63	2,700	1.88	3.46	- 45.7	NE	.00	.0	.....	3 mos.	03-87	94.5	86.2	.8	(3.6)	.05	(.30)	94.5	86.2	.8	(3.6)	.05	(.30)
LDBrinkman Cp ..... M	5.13	- .13	- 2.4	5.13	5.00	8.63	4.88	1,051	1.75	1.71	2.3	17.7	.00	.0	.....	6 mos.	01-87	59.2	63.1	(.7)	1.5	(.13)	.21	138.5	126.7	2.8	2.5	.43	.35
Ogden Corp ..... N	68.38	.63	.9	68.75	67.38	73.25	34.38	1,338	.69	2.00	- 65.5	11.0	2.00	2.9	.....	3 mos.	03-87	203.3	280.7	12.1	10.1	.61	.52	203.3	280.7	12.1	10.1	.61	.52
Orange Julius ..... M	3.75	- .25	- 6.3	4.25	3.75	8.25	2.63	127	.72	2.10	- 65.7	NE	.00	.0	.....	6 mos.	06-86	37.4	37.7	(.5)	(.4)	(.24)	(.21)	74.7	75.4	(.9)	(.7)	(.47)	(.42)
PepsiCo Inc ..... N	36.50	1.00	2.8	37.00	35.00	37.00	24.50	49,764	1.91	1.67	14.4	20.9	.68	1.9	.....	3 mos.	03-87	2292.5	1720.2	80.4	68.7	.26	.26	2292.5	1720.2	80.4	68.7	.26	.26
Pillsbury Co ..... N	42.75	2.38	5.9	43.00	40.13	46.13	32.44	13,032	1.51	1.63	- 7.4	18.0	1.00	2.3	.....	9 mos.	02-87	1526.9	1401.0	48.5	53.8	.56	.62	4598.1	4156.7	150.3	151.5	1.73	1.74
RJR Nabisco ..... N	55.38	4.00	7.8	55.50	50.63	65.63	44.88	36,421	1.45	1.33	9.0	12.8	1.60	2.9	.....	3 mos.	03-87	3489.0	4620.0	300.0	206.0	1.16	.66	3489.0	4620.0	300.0	206.0	1.16	.66
Southland Corp ..... N	54.25	- 2.50	- 4.4	58.50	53.25	60.50	44.00	20,869	4.32	3.38	27.8	8.6	1.12	2.1	.....	3 mos.	03-87	2107.2	1962.0	25.0	(88.5)	.47	(1.91)	2107.2	1962.0	25.0	(88.5)	.47	(1.91)
Vie de France ..... M	5.50	.63	12.8	5.75	5.38	6.50	4.63	1,358	1.29	.56	130.4	55.0	.23	4.2	.....	9 mos.	03-87	21.9	18.7	(.5)	.9	(.05)	.09	51.6	47.7	.7	2.8	.06	.26
Manufacturers and Distributors																													
Alco Standard ..... N	48.75	.88	1.8	49.38	47.00	51.88	37.00	3,441	1.58	.76	107.9	16.9	1.28	2.6	.....	6 mos.	03-87	880.5	1045.5	15.4	11.5	.71	.54	1744.0	2066.7	30.2	26.3	1.42	1.20
Anchor Hockng ..... N	29.75	.25	.8	29.88	29.38	35.00	24.63	4,227	4.01	3.04	31.9	35.4	1.48	5.0	.....	3 mos.	03-87	179.5	174.3	3.7	1.5	.35	.14	179.5	174.3	3.7	1.5	.35	.14
Angelica ..... N	27.50	- .38	- 1.3	28.00	27.25	29.75	22.00	517	.56	.85	- 34.1	14.8	.72	2.6	.....	3 mos.	04-87	74.4	68.8	4.3	3.6	.46	.39	74.4	68.8	4.3	3.6	.46	.39
Anheuser Bu ..... N	34.75	.50	1.5	35.25	33.63	36.63	22.94	22,332	.83	1.32	- 37.1	19.5	.48	1.4	.....	3 mos.	03-87	1921.6	1749.0	128.1	102.1	.42	.33	1921.6	1749.0	128.1	102.1	.42	.33
Borden Inc ..... N	62.00	3.25	5.5	62.13	58.50	62.13	40.00	7,527	1.02	1.08	- 5.6	19.9	1.28	2.1	.....	3 mos.	03-87	1428.5	1136.4	44.0	36.7	.60	.49	1428.5	1136.4	44.0	36.7	.60	.49
Bridgford Fds ..... M	9.75	1.75	21.9	9.75	9.75	9.75	5.50	1	.01	.18	- 94.4	14.1	.00	.0	.....	3 mos.	01-87	14.3	13.6	.4	.1	.29	.10	14.3	13.6	.4	.1	.29	.10
Campbell Soup ..... N	67.75	2.75	4.2	67.88	64.75	70.75	52.75	2,779	.43	.65	- 33.8	19.5	1.44	2.1	.....	9 mos.	04-87	1128.4	1090.0	48.1	54.0	.74	.83	3491.6	3348.2	177.2	175.5	2.73	2.71
Canandaigua B ..... A	18.88	- .50	- 2.6	19.38	18.63	38.50	17.38	15	.08	.48	- 83.3	8.6	.00	.0	.....	6 mos.	02-87	36.1	29.9	1.7	1.8	.35	.38	74.1	62.7	3.5	3.6	.73	.75
Carling OKeef ..... N	13.13	.00	.0	0.00	23.97	14.00	8.88	0	.00	.06	-100.0	NA	.48	NA	.....	fiscal	03-87	154.8	177.0	(3.6)	(5.3)	(.18)	(.26)	888.4	912.7	12.8	1.1	.50	(.04)
Castle & Cooke ..... N	25.38	1.50	6.3	26.38	24.13	26.38	14.50	7,064	1.50	1.45	3.4	45.3	.00	.0	.....	*	03-87	NC	NC	NC	NC	NC	NC	411.7	NC	20.9	NC	.37	NC
Clorox Co ..... N	29.50	.88	3.1	29.50	28.25	32.56	22.50	6,258	1.17	1.39	- 15.8	15.3	.88	3.0	.....	9 mos.	03-87	295.9	279.6	28.3	26.4	.53	.49	784.3	771.8	73.3	66.4	1.38	1.25
Coca Cola Co ..... N	44.50	1.88	4.4	44.88	42.50	49.00	32.88	36,796	.95	1.15	- 17.4	17.9	1.12	2.5	.....	3 mos.	03-87	1896.1	1734.8	185.4	161.2	.49	.42	1896.1	1734.8	185.4	161.2	.49	.42
Coors, Adolph ..... M	22.88	.00	.0	23.50	22.75	31.63	22.50	6,979	1.92	2.50	- 23.2	13.9	.50	2.2	.....	3 mos.	03-87	266.9	263.4	7.0	7.2	.19	.20	266.9	263.4	7.0	7.2	.19	.20
ConAgra ..... N	31.00	1.75	6.0	31.38	28.88	34.00	24.81	8,638	1.30	1.35	- 3.7	17.5	.58	1.9	.....	9 mos.	02-87	1701.9	1302.1	26.2	21.2	.36	.30	5167.9	4322.0	91.8	74.6	1.32	1.08
Corning Glass ..... N	63.88	2.50	4.1	64.00	60.75	74.25	46.63	4,438	1.00	1.65	- 39.4	17.8	1.40	2.2	.....	3 mos.	03-87	426.8	422.5	31.3	35.3	.70	.82	426.8	422.5	31.3	35.3	.70	.82
CPC Intl Inc ..... N	54.50	3.63	7.1	55.00	50.25	55.00	28.25	16,913	2.05	2.07	- 1.0	22.4	1.24	2.3	.....	3 mos.	03-87	1198.4	1060.4	42.8	38.0	.52	.39	1198.4	1060.4	42.8	38.0	.52	.39
Dean Foods ..... N	33.38	1.75	5.5	33.75	31.63	33.75	25.13	1,641	.61	.50	22.0	21.8	.54	1.6	.....	*	02-87	NC	NC	NC	NC	NC	NC	1060.9	NC	27.5	NC	1.03	NC
Doskocil Cos ..... M	10.75	- .38	- 3.4	10.75	10.50	19.38	8.75	507	.84	.62	35.5	71.7	.00	.0	.....	3 mos.	03-87	51.5	50.9	.9	.8	.15	.10	51.5	50.9	.9	.8	.15	.10
Ecolab Inc ..... N	29.38	.75	2.6	30.00	28.63	31.50	20.75	1,932	.71	1.66	- 57.2	17.9	.58	2.0	.....	9 mos.	03-87	215.9	201.4	10.3	11.4	.39	.42	637.6	591.2	30.7	30.3	1.15	1.13
Fleming Cos ..... N	38.75	.00	.0	39.00	38.50	45.88	31.00	3,772	1.71	.95	80.0	21.4	1.00	2.6	.....	3 mos.	03-87	2406.7	2265.0	15.6	15.2	.71	.70	2406.7	2265.0	15.6	15.2	.71	.70
Fort Howard ..... N	55.50	1.25	2.3	56.00	53.88	60.50	42.88	3,748	.56	.86	- 34.9	25.8	1.08	1.9	.....	3 mos.	03-87	394.3	319.4	35.1	37.0	.52	.55	394.3	319.4	35.1	37.0	.52	.55
Heinz, HJ ..... N	49.00	2.88	6.2	49.25	46.00	50.50	38.25	20,925	1.57	1.09	44.0	20.6	1.12	2.3	.....	9 mos.	01-87	1084.9	1013.3	74.7	63.2	.55	.46	3326.5	3146.9	244.4	219.7	1.78	1.60
Hormel, George ..... A	19.50	.50	2.6	19.50	19.00	20.94	14.81	415	.05	.10	- 50.0	18.9	.30	1.5	.....	6 mos.	04-87	556.9	442.2	10.0	5.1	.26	.14	997.4	923.0	14.5	14.0	.38	.37
Intl Multifood ..... N	27.25	- 1.13	- 4.0	28.25	27.00	31.75	22.50	634	.45	1.11	- 59.5	7.5	1.18	4.3	.....	fiscal	02-87	389.6	353.3	3.6	6.9	2.61	.57	1403.0	1355.4	18.2	24.9	3.64	2.03
James River ..... N	34.50	.25	.7	34.75	33.38	43.75	22.00	10,589	1.29	1.87	- 31.0	17.0	.40	1.2	.....	fiscal	04-87	1191.4	694.0	45.9	27.3	.53	.49	4479.0	2607.0	169.9	95.3	2.03	1.77
Kellogg ..... N	67.25	5.63	9.1	67.25	61.88	67.25	42.25	10,571	.86	.81	6.2	23.9	1.36	2.0	.....	3 mos.	03-87	896.0	798.0	104.5	76.5	.85	.62	896.0	798.0	104.5	76.5	.85	.62
Kraft Inc ..... N	61.88	2.75	4.7	62.13	59.50	65.88	47.13	19,411	1.44	1.47	- 2.0	23.6	1.88	3.0	.....	3 mos.	03-87	2467.6	2432.7	102.5	154.0	.75	1.06	2467.6	2432.7	102.5	154.0	.75	1.06
Litton Ind ..... N	88.50	- 2.00	- 2.2	90.38	88.38	97.25	71.75	3,305	1.29	1.59	- 18.9	18.1	.00	.0	NEW	9 mos.	04-87	1147.0	1108.3	34.3	(49.6)	1.29	(1.79)	3185.6	3377.3	102.7	41.1	3.83	1.45
Manitowoc ..... M	20.25	- .25	- 1.2	20.75	20.25	21.25	16.00	676	.62	1.96	- 68.4	NE	.80	4.0	.....	9 mos.	03-87	46.8	43.5	2.6	1.7	.24	.15	157.5	129.5	4.5	5.7	.41	.52
McCormick ..... M	45.25	.00	.0	45.50	45.13	49.00	38.75	891	.74	1.44	- 48.6	18.4	1.00	2.2	.....	fiscal	11-86	293.8	267.2	21.2	16.9	1.45	1.38	975.7	873.0	29.7	27.8	2.46	2.27
Oneida Ltd ..... N	18.38	- .13	- .7	18.63	17.88	19.50	9.88	594	.87	.94	- 7.4	NE	.40	2.2	.....	3 mos.	04-87	74.4	69.6	3.7	.2	.54	.03	74.4	69.6	3.7	.2	.54	.03
Philip Morris ..... N	88.00	.75	.9	89.00	85.50	92.25	63.00	35,557	1.49	1.80	- 17.2	13.5	3.00	3.4	.....	3 mos.	03-87	6554.0	5924.0	386.0	316.0	1.62	1.32	6554.0	5924.0	386.0	316.0	1.62	1.32
Proct & Gambl ..... N	98.00	5.63	6.1	98.50	91.63	98.50	65.88	28,982	1.72	1.38	24.6	21.5	2.70	2.8	.....	9 mos.	03-87	4222.0	4081.0	188.0	167.0	1.10	.98	12833.0	11551.0	651.0	582.0	3.82	3.46
Quaker Oats ..... N	55.38	5.00	9.9	55.50	50.00	55.50	32.63	13,978	1.77	1.42	24.6	17.7	.80	1.4	.....	9 mos.	03-87	1117.9	880.1	51.5	42.7	.65	.53	3161.8	2642.5	172.8	106.5	2.20	1.32
Ralston Purina ..... N	85.88	2.75	3.3	86.50	83.00	86.50	60.00	6,592	.86	1.32	- 34.8	15.9	1.24	1.4	.....	6 mos.	03-87	1444.9	1315.2	74.7	61.8	1.07	.83	2954.9	2646.2	373.6	236.1	5.04	3.06
Reynolds Metal ..... N	76.25	5.00	7.0	77.50	72.00	77.50	38.50	14,597	6.63	5.01	32.3	8.8	1.20	1.6	.....	3 mos.	03-87	910.1	836.3	25.9	14.3	1.03	.51	910.1	836.3	25.9	14.3	1.03	.51
Rykoff-Sexton ..... N	24.38	- .50	- 2.0	24.75	23.88	32.38	22.13	980	1.41	1.21	16.5	26.8	.60	2.5	.....	9 mos.	01-87	258.7	290.2	1.5	2.0	.21	.28	804.3	760.1	5.4	7.7	.77	1.10
Rymer Co ..... N	19.63	.25	1.3	20.25	19.63	24.13	15.38	87	.28	.49	- 42.9	NE	.00	.0	.....	6 mos.	04-87	97.5	57.4	.0	.6	(.12)	.04	180.3	114.5	.3	1.1	(.18)	.05
Sara Lee ..... N	46.50	3.13	7.2	47.25	42.88	49.13	29.25	13,058	1.22	1.26	- 3.2	20.2	1.00	2.2	.....	9 mos.	03-87	NC	1932.6	(127.8)	50.3	.54	.45	6.6	5930.0	.2	158.5	1.71	1.43
Scott Paper ..... N	69.00	1.25	1.8	69.50	67.00	82.50	52.75	7,633	2.10	1.69	24.3	13.3	1.36	2.0	.....	3 mos.	03-87	957.4	801.4	49.0	39.1	1.28	1.05	957.4	801.4	49.0	39.1	1.28	1.05
Shelby Wms ..... N	17.25	.50	3.0	18.00	16.75	26.63	14.38	428	.41	1.06	- 61.3	19.2	.24	1.4	.....	3 mos.	03-87	34.1	28.0	1.7	1.6	.16	.16	34.1	28.0	1.7	1.6	.16	.16
Smucker, J.M. ..... N	47.25	1.63	3.6	48.25	45.63	49.50	37.25	260	.35	.34	2.9	20.6	.72	1.5	.....	9 mos.	01-87	67.6	62.0	4.2	3.6	.56	.49	215.1	197.6	13.0	12.0	1.76	1.62
Staley Cont ..... N	27.38	1.50	5.8	27.50	25.63	34.63	23.63	12,387	4.27	2.04	109.3	19.6	.80	2.9	.....	6 mos.	03-87	786.3	673.0	6.8	(8.0)	.12	(.29)	1608.0	1387.3	16.6	(2.4)	.42	(.10)
Sysco Corp ..... N	34.50	.50	1.5	35.88	34.00	39.00	25.75	3,052	.69	.67	3.0	24.6	.28	.8	.....	9 mos.	03-87	895.7	792.9	13.8	12.6	.31	.28	2676.1	2330.4	45.4	42.2	1.03	.97
Tyson Food Inc ..... M	19.25	.13	.7	19.63	19.13	25.19	15.00	10,911	2.56	1.80	42.2	20.7	.04	.2	.....	6 mos.	03-87	417.9	331.9	16.1	11.3	.25	.18	845.6	626.1	31.6	22.1	.49	.35
Wellbilt Cp ..... M	31.25	1.00	3.3	31.25	30.00	32.25	18.50	568	1.05	.95	10.5	15.0	.00	.0	.....	3 mos.	03-87	48.2	42.4	2.8	2.2	.52	.47	48.2	42.4	2.8	2.2	.52	.47
Wilson Foods ..... M	10.13	.38	3.8	10.13	9.25	12.38	8.88	4,733	4.88	4.73	3.2	11.6	.00	.0	NEW	9 mos.	04-87	310.3	353.9	(.8)	.3	(.14)	.05	1001.6	1082.1	2.6	(27.0)	.33	(4.50)

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